To whom it may concern:

Through this statement, I Dr. Justo Silverio Cabriales Delgado; Surgeon and Obstetrician with identity card of the General Direction of Professions No. 1173125, graduate of U.A.N.L., post graduate in Biliary Surgery, Laparoscopic Surgery, Paris, France, member of the General Surgery Board of Mexico and Certified in Diabetic Foot Medicine stand behind my statement.

Currently I perform as the Medical Director of BIKAR. In this clinic we offer services like General Surgery, Dental, Nutrition and Diabetic Foot Medicine. We also have agreements with doctors of all specialties, hospitals, laboratories, pharmacies and units of radio diagnostics to bring the best service with great professionalism and warmth.

Through my studies and investigations we have discovered a technique to treat Diabetic Foot called FEEDBACK OF REGENERATIVE FLUID in which we use the HTE equipment and the SOQI Concept. In our clinic, we care about having internationally renowned sophisticated equipment.

With the above mentioned, we have had a 91% success rate with wet gangrene and a 61% success rate with dry gangrene. This is why we highly recommend the HTE equipment due to its efficiency in the recovery of our patients.

Lic. Brenda Krystal C. Dávila
General Director

Dr. Justo S. Cabriales Delgado
Medical Director

30 West Beaver Creek Road, Unit 10, Richmond Hill, ON L4B 3K1
Tel.: 905-763-0888 Fax: 905-763-8880
www.htecanada.com
Dear HTE Family Members:

Greetings to everyone! October was a very busy month with 10 Company participated meeting trips in some major cities in Manitoba, Saskatchewan and Quebec. I want to thank Peter for his excellent work and also to the local leaders for their support. I hope you have all learned the new SOQI wristband concept and will use it to try and open up a new cold market. The new Grande SOQI bed and the new Personal Website were also introduced. You can see those meeting reports in this newsletter. Peter also did a good job on the 10/28 weekly conference call featuring the FIR waist support and Power Eyes. Many callers were busy taking notes because there wasn’t too much time to think about questions to ask. For those of you who miss the weekly conference calls, you can go to our website to get them all. http://www.hteamericas.com/usa/news/conference/ These calls are great training tools for you to better understand the products and the business. They are especially useful for your new downlines to learn and catch up on the HTE business. Please encourage your downlines to listen to these calls. There are also French monthly calls on the web http://www.hteamericas.com/canada/newfr/conference/ Please check.

This month we have planned more meetings as found on page 13. This time the trips will be to Alberta, Ontario and New Brunswick. Please contact your friends in those regions to join us. They will be thrilled to see the presentation on the SOQI bed. A big event in Quebec will be on 11/27 and 11/28. We have invited one of the famous doctors from Mexico, Dr. Justo Cabriales to be one of our guest speakers. His endorsement letter is in the newsletter. With his profound knowledge, he will focus his presentation on the HTE products and how he uses them in his medical practice. Medical studies on our products will also be shown. You don’t want to miss this. A committee is working hard to make this event a very special one. Some of the Presidents from other provinces and countries are joining us. Seats are limited so please contact the company for registration.

The highlight of this quarter’s special is the free FIR pad with all single item machines. If people would like to purchase the machine only, that price is listed on page 6 and 7. But I am sure the free FIR pad package is a better deal especially with the winter season approaching. The portable FIR pad is very convenient and a great way to take good care of your health. If you are thinking about holiday gifts, I would suggest the FIR pad, FIR waist Support Belt, Power Eyes or any of the other HTE products. Plus, the new Grande SOQI bed has an install plan available now. Please take advantage of it.

We also have some good news. The new Grande SOQI bed/SOQI wristband brochures and the SOQI wristband itself are available now. Take advantage of this limited quantity. Be the first one to give out, share and introduce the wristbands to your friends. They can help you open up a conversation about HTE. Also, the online shopping cart has a new look. Each product now has a better photo, a more detailed description of each package, has a more user friendly interface, and also shows all the product lines including brochures, DVDs, booklets...etc. It’s open 24/7. If you own a Personal webpage, you will get product videos on your page, you can do your own personal greeting, announcements and much more.

Some people have found several great videos from Australia on the Internet about product experiments. You may want to search the website to see if that can help you.

Other exciting news is that we have passed our ISO audit again. This means our office working procedures fully comply with the ISO (International Standard Organization) 13485 for the distribution and manufacturer of the Medical Devices.

Some of you may receive the newsletter late each month. I would suggest you to contact your upline or the company to find out the current month promotion or news, or you can always check the website for updates.

The Salt Lake City trip dates are now confirmed. It is from 3/17/10 to 3/21/10. We are inviting a famous powerful motivation speaker to speak about how to expand your HTE business. There will also be one day training and a one day National park tour. The extra incentive programs are helping people earn extra trip points to bring additional people to the trip. I encourage you to set your goal to be in Salt Lake City with your group and get recognized on the stage.

The Open House is on 11/11. There will be some special incentives for the attendees only. Please bring your friends and check the office for more details.

Some people may be wondering with the global recession if the network marketing business is still doing well? According to the report from the Direct Selling Association, the overall sales from network marketing are growing and more and more people are joining this business and doing Home Parties. Networking marketing doesn’t require you to invest a lot of money to start the business compared to the traditional business. Especially in HTE, you don’t need to invest a lot and keep an inventory. You are in a business with millions of people around the world involved. Start planning your next meeting, and share with everyone the health concept behind the SOQI wristband!
Testimonial

“Nothing Speaks Louder Than Experience!”

Ben Falk
Kelowna, B.C.

CHI MACHINE - PARKINSON’S DISEASE

A NUMBER OF PEOPLE HAVE ASKED ME TO PUT MY TESYIMONY ON PAPER - I’M FINALLY GETTING AROUND TO IT!

My story begins in mid October 2008. My wife has a cousin in Minneapolis who is a distributor. She called and began to tell Bea (my wife) all about the CHI Machine and how it was helping many people with Parkinson’s disease function better. She and John were so sure of this, they sent us a machine to use - no charge. It arrived on Nov. 14th 2008. At first glance, I thought “it’s a hoax”, how could that thing do any good? I tried it reluctantly and concluded my first impression was probably right!

With family coming over for Christmas and not wanting to face ridicule for getting taken I hid it till company left. Fortunately I have a persistent wife, who dusted it off and we tried again. Well things went a bit better and as time went by I began to feel better. Here is a recap of what the CHI has done for me:

1. Speech improvement - stronger, clearer voice.
2. Found that an afternoon nap was no longer required - more energy.
3. Tremor in left has abated.
4. Memory as improved.
5. I’m walking better, put away the cane.
7. Hand writing has greatly improved.
8. We can walk for a much longer distance now.
9. I can do crossword puzzles again.
10. Right hand tremor has improved. I can pick up a paint brush and cut in a straight line. Wonderful feeling to be able to be able to paint a room again!

The CHI Machine has given me back my life in seven month. I still have P.D. but now it is manageable and still getting better!
It all began in 2006 – Feb. 1st I visited my doctor because of some ongoing numbness on the right side of my body. She ordered 2 tests, one she said may take 6 months to get. I was a bit concerned as the numbness had started in my leg but at times I would feel it in my cheek. Worried it may be a sign of stroke and thinking to myself, this sounds like a circulation problem. I remembered meeting Gloria from Weyburn at Christmas time and she had mentioned she had a device that was good for circulation. February 22, 2006, I ordered my 1st CHI Machine and became a distributor! It worked! It helped! If this device works, perhaps the others do too. Edna (who has been a great mentor to me) came and did a meeting in our home – thus launching my HTE Career. The ERE was the next, and then a Hothouse. In April I was promoted to Supervisor. Then the 1st SOQI Bed in Western Canada – in June I bought the demo. Peter brought to Saskatoon. I began by selling devices 1 by 1, then in Aug 2007 I sold 1 SOQI Bed to Teresa. WOW! Then in May 2008 – I promoted to Manager. Now the long haul to 14,000 plus points and 4 Managers. I finally discovered the Co. incentives for DSMs and Home Parties (I love giving things away) so I utilized the DSM and began having meetings. About that time Audrey, a nurse, bought a CHI Machine and started selling Combos of 4 – AWESOME! My business exploded! Carole, Audrey’s sister took off and became Manager by the end of the year! I could hardly believe how the Lord was blessing me! The points were beginning to climb. Teresa sold 5 SOQI Beds in June of this year and promoted to Manager. Audrey promoted also in June to Manager. Two managers on my 1st line and 1 on my second but 2 more waiting in the wings on the 1st line. I was hoping by the end of June – but it wasn’t to be. Sept. 30th was upon us and I suddenly realized the 2 waiting in the wings only had 54 and 51 points to go. AWESOME!! Needless to say with trip points being one and a half till Sept. 30, Lawrence and Corinna bolted into action. By the end of the day they were Managers and I became President!!! Phew!!! That was close!! I faithfully attended Edna’s meetings in Saskatoon (taking other distributors and guests with me) almost every month since I began this journey. Beginning in Aug, I’ve implemented monthly meetings in Prince Albert. Each month we will endeavour to feature a different device and my HTE family is taking an active part in the meetings. ‘HELPING ONE ANOTHER HELP OTHERS’ has become my motto. They work hard and give me excellent support. Genuinely caring for + encouraging + rewarding your team + attending meetings = many new friends + business growth. Since Sept. of 08 I have given away 6 ERE’s, 13 Fit Pads, 1 Palm Massager, and many facials – thank you again HTE for these wonderful meeting incentives – I love it!! I want to thank everyone who has ever attended a meeting (even if you didn’t make a purchase), bought a device, or became a distributor. You have had a part in my climb to another level. Also my husband Alvin and my daughter Corinna who stand with me in advancing the HTE vision of Home Health Care, Beauty and Wealth for every member of the family. Also Peter, Richard and the HTE office staff for their patience and long-suffering. Occasionally I had those times when I felt like giving up – not much happening, but perseverance pays off. Keep going!! Where one could work and receive an increase of Commission from 15% to 40% in three and one half years?? Earning Conference trips to San Diego, Dallas and Las Vegas paid for by the Co. have been part of my journey as well as seeing Sea World, Fort Worth Stock Yards, the spot where President Kennedy was shot, Hoover Dam and the Grand Canyon, (one of the 7 natural wonders of the world) complete with a walk on the world famous Sky Walk. I never dreamt I’d see these remarkable places. In March, I am off to Salt Lake City. I almost have enough trip points for 2 to go – all paid!!! Thank you HTE for that incentive. These are wonderful rewards, but the best is when someone receives relief from pain, insomnia, headaches etc. I’d be amiss if I didn’t give all the glory for these accomplishments to my Lord and Saviour JESUS. He has given me the abilities - vision, inspiration, health, strength and wisdom.

Just today Oct. 21 I received a beautifully framed Certificate of President Club complete with Richard’s Chuang – Canada’s General Manager’s signature and a 12K HTE emblem pin. Thank you HTE for these awards. Much appreciated!!
Managers

Promoted in October

Holistic Connections
Eastern Passage, NS

“In 2007 I became a Reiki Practitioner treating family and friends with the wonderful healing benefits that Reiki offers. Shortly after starting my Reiki Practice I was introduced, by a chance meeting with Steve Daoust, to the HTE family of products. I ordered a CHI Machine, after researching the benefits, for the 14 day trial. Needless to say I didn’t get returned! I myself noticed and found the benefits of the CHI Machine remarkable so I incorporated the CHI Machine in conjunction with the Reiki Treatments. I immediately noticed my clients were able to relax more quickly and allow the Reiki to do its work more effectively. Shortly after, I ordered a Far Infrared HotHouse and then a SOQI Bed within the first year. My clients have found the combination of Reiki, while lying on the SOQI Bed, to be a phenomenal healing experience! I am thankful to Dr. Inoue and HTE for developing these wonderful devices and to God for allowing me to be in the right place at the right time to be introduced to these wonderful healing devices!”

Corinna S Smith
Prince Albert, SK

“Mothers are wonderful people and HTE are wonderful Machines! These two things in my life are nothing but wonderful. The Lord has indeed blessed me wonderfully! My favourites are the FIR Pad, the ERE and the E-power. I attended the Las Vegas Conference. Thanks to HTE I experienced the Sky Walk in the Grand Canyon, which was even more enjoyable because I was grouped together with Richard Chuang. HTE is not only a Co. that provides encouragement but is right there beside us waiting our input, suggestions and concerns. HTE cares!! Thank you HTE, because you care, the machines allow us to demonstrate how much we care by sharing them with others. I must again thank my Lord Jesus for the two “M’s” in my life: my Mother (Karen Cronk) and the Machines (HTE).”

Lawrence A McKee
Prince Albert, SK

Rose-Hélène Morin Ste - Aurélie, QC

“There was a training in Quebec where I met Mrs. Louise Beaudoin. She said, Rose-Helene, I will give you the brochure, have a look at it carefully and I will contact you again. This brochure was on the realignment of the spine and I was interested. I trusted her and I ordered the Chi Machine and became a distributor. I did only 2 sessions on the Chi Machine and the pain in my lower back which I had since my fourth cesarean had disappeared. Because of my Scoliosis, I wasn’t able to sleep on my back but now I am able to. After some time I invested in the SOQI Bed set. I share it with my family and clients who want treatments, foot reflexology, relaxation and comfort from these machines. Life puts people and angels in our way to give us messages and we must learn to interpret them and give thanks to them continuously. Thank you to HTE and the team. You give a good quality of life throughout the world.”

Jayne Picard
Dieppe, NB

Supervisors

Promoted in September

COURSOL ANGEL
CHRISTENE BEAHM
JOY BEAHM
SHARON BEISEL
PAT BOYES
CAROL HAIR STUDIO
KONG CHEA
COLETTE CHOUINARD
JOHANNE CONSTANTINEAU
JEAN PAUL CROWN
MARTINE CROWIN
DISTRIBUTION TECHNOLOGIQUE SANTE - ULTRA

ELEMENTAL THERAPIES INC
MARLENE H ERICKSON
JOHANNE FRASER
FRANCOISE HENRICHON
NORMA HEWITT
LUCIE KALINDA
BENOIT LACHAINE
JOANNE LANDRY
EUGENE LEBLANC
CELINE LEBLOND
LES CENTRES SERENITE JAC

DENICE LOWE
VALERIE LOWE
SHIRLEY E MCGLENON
CECILE M MOONEY
YOLANDE NADEAU
STEFAN NICHL
CON A PALIUK
INA PALMER
MICHEL PAQUIN
SOLANGE PERREAUT

DENIS LA PIERRE
DIANE PROVENCHER
CINDY RIVAIT
LUCIE ROY
GUYLAINE GS SHEEHY
DAVID J STEVENS
WILMA STRAUß
LUIS TAN
JOCELYNE THIFFAULT
ANDRE VEILLETTE
AURORA G WARD
Offer #1: SUC Express Packages

<table>
<thead>
<tr>
<th>Package A</th>
<th>Package D</th>
</tr>
</thead>
<tbody>
<tr>
<td>NEW Grande SOQI Bed</td>
<td>NEW Single Grande HH SOQI Bed with Adv. ERE</td>
</tr>
<tr>
<td><strong>$5,199.00</strong></td>
<td><strong>$3,700.00</strong></td>
</tr>
<tr>
<td>200 BVP + 180 extra BVP</td>
<td>164 BVP + 46 extra BVP</td>
</tr>
</tbody>
</table>

**Special Offers:**
1. Promote to SUC
2. 1 Free Chi Machine & FIR Pad next month
3. Free SOQI Bed Skirt
4. Free S/H
5. Eligible to purchase in same order:
   * **Limit of 1 each**
   * Advanced ERE: $500, 26 BVP + 19 extra BVP
   * E-power $599, 31 BVP + 14 extra BVP
6. Installation plans available for 6 months 0% interest or 12 months 8.81% interest

**Dollars saved:** $2,300

**SOQI Bed Promoters of the Month Contest – Please see page 9 for more details!**

<table>
<thead>
<tr>
<th>Package B – 2 Chi + 2 HH/HH</th>
<th>Package C – 6 Chi</th>
<th>Package E – 200 BVP Order</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$3,060 / 147 BVP + 103 extra BVP</strong></td>
<td><strong>$3,260 / 184 BVP + 86 extra BVP</strong></td>
<td><strong>Purchase an order with at least 200 BVP not including extra BVP</strong></td>
</tr>
<tr>
<td><strong>$3,260 / 157 BVP + 103 extra BVP</strong></td>
<td><strong>Dollars saved:</strong> $2,168 / $2,298</td>
<td><strong>Dollars saved:</strong> $2,170</td>
</tr>
</tbody>
</table>

**Special Offers:**
1. Promote to SUC
2. 1 Free Chi & FIR Pad next month
3. Free s/h

**Special Offers:**
1. Promote to SUC
2. 1 Free Chi & FIR Pad next month
3. Free s/h

**New**

Offer #2: Single item Machine Specials with or without a FREE FIR Pad ($299 value)

- **Chi Machine:** with FIR Pad = $600 / 25 BVP + 20 extra BVP OR without FIR Pad = $550 / 30 BVP + 15 extra BVP
- **Regular HotHouse:** with FIR Pad = $1,000 / 43 BVP + 37 extra BVP OR without FIR Pad = $1,059 / 63 BVP + 17 extra BVP
- **Grande HH:** with FIR Pad = $1,150 / 60 BVP + 30 extra BVP OR without FIR Pad = $1,179 / 71 BVP + 19 extra BVP
- **Advanced ERE:** with FIR Pad = $600 / 25 BVP + 20 extra BVP OR without FIR Pad = $550 / 30 BVP + 15 extra BVP
- **E-power:** with FIR Pad = $650 / 31 BVP + 14 extra BVP OR without FIR Pad = $649 / 35 BVP + 10 extra

*FREE S/H ON ORDERS WITH MORE THAN 1 MACHINE!* Shipping costs -->

**Promotions**

These specials apply from October 1st - December 30th, 2009
Offer #2: Single item Specials with OR without FREE FIR Pad ($299 value)

> Power Eyes: with FIR Pad = $250 + $17.50 S/H / 10 BVP + 5 extra BVP
without FIR Pad = $149 + $17.50 S/H / 8 BVP
Original price $229.00 / 13 BVP – Valued Savings: $278 or $80

> FIR Waist Support Belt: with FIR Pad = $200 + $14 S/H / 8 BVP + 4 extra BVP
without FIR Pad = $119 + $14 S/H / 7 BVP + 2 extra BVP
Original price $149.00 / 9 BVP -- Valued Savings: $248 or $30

**Power Eyes & FIR Waist Support Belt are not considered machines!**

Offer #3: Triple E Combo Special - FREE FIR Pad ($299 value)

Purchase 1 E-Power + 1 Advanced ERE + 1 Power Eyes + an Extra E-power Belt + 4 Facial Mask boxes (24 pcs) and get 1 FREE FIR Pad sample ($299 value):

$1600.00 / 75 BVP + 40 Extra BVP (Valued Savings: $1,017.50)

Offer #4: Super Combo Special

Purchase 1 Chi + 1 Advanced ERE + 1 Regular HH and get 1 FREE FIR Pad sample ($299 value)

$1,960.00 / 90 BVP + 30 extra BVP (Valued Savings: $1,153)

OR

1 Chi + 1 Advanced ERE + 1 Grande HH and get 1 FREE FIR Pad sample ($299 value)

$2,060.00 / 93 BVP + 32 extra BVP (Valued Savings: $1,208)

Offer #5: Deluxe Combo Special

Purchase a Super Combo (1 Chi + 1 Regular HH + 1 Advanced ERE) + E-power and get 1 FREE FIR Pad sample ($299 value)

$2,539.00 / 120 BVP + 53 extra BVP (Valued Savings: $1,569)

Super Grande Combo (1 Chi + 1 Grande HH + 1 Advanced ERE) + E-power and get 1 FREE FIR Pad sample ($299 value)

$2,639.00 / 123 BVP + 52 extra BVP (Valued Savings: $1,624)

Offer #6: SUC Fast Track Program

i) For New Sign up ONLY:

Buy 1 set of a Triple E Combo or any Super/Deluxe Combo + Sign up a new DIC with 1 set of a Triple E Combo or any Super/Deluxe Combo*

OR

Buy 2 sets of any Triple E Combo or Super/Deluxe Combos

ii) For Current Distributor (DIC) level ONLY:

Sign up 2 new DIC with a set of any Triple E, Super or Deluxe Combo OR

Buy 2 sets of any Triple E, Super or Deluxe Combos

*Must be 1st Generation downline and purchased within 30 days of 1st Combo order. Must be purchased from HTE directly

All 4th Quarter Specials MAY include a FREE FIR Pad Sample ($299 value)!!

Promotions 7
2010 HTE Salt Lake City Convention

It’s a race to the finish line and here’s your chance to win a 5-day, 4-night trip to Salt Lake City, Utah

**CONTEST DETAILS:**

Destination: Salt Lake City, Utah  
Date: March 17-21, 2010, 5-Day 4-Night  
Contest Period: July 1, 2009 – December 31, 2009  
Targets: HTE USA and Canada Distributors

**Qualifications:**

Accumulate **100 Trip Points** to qualify for the trip.  
*The higher you place, the better the prize.*

- Those who accumulate **350 Trip Points** will earn a trip for **TWO** including accommodations & airfare.
- Those who accumulate **300 Trip Points** will earn a trip for **TWO** including accommodations & airfare for **ONE**.
- Those who accumulate **250 Trip Points** will earn a trip for one including accommodations & airfare and a $250.00 product voucher if travelling with a guest.
- Those who accumulate **200 Trip Points** will earn a trip for one including accommodations & airfare.
- Those who accumulate **150 Trip Points** will earn a trip for one including accommodations & $350Cdn.
- Those who accumulate **100 Trip Points** will earn a trip for one including accommodations & a $250 product voucher.

*Rewards include dinner, general admission for all training seminar etc...

**Trip Points Assign Chart:**

<table>
<thead>
<tr>
<th>Self Promote To</th>
<th>DIC</th>
<th>SUC</th>
<th>MAC</th>
<th>PRC</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Generation</td>
<td>10</td>
<td>20</td>
<td>30</td>
<td>60</td>
</tr>
<tr>
<td>2nd Generation</td>
<td>10</td>
<td>15</td>
<td>30</td>
<td></td>
</tr>
</tbody>
</table>

**EXTRA INCENTIVE PROGRAMS (8 NEW):**

1) **Recruiting New DIC Incentive:**

Anyone who recruits a new DIC will get **10 trip points**.  
- However, any General Member (GMB) qualified through the upline inventory transfer will not qualify for this incentive. For example, if upline purchases a SUC Express and transfers one machine to their new sign-up, they will **NOT** qualify for the 10 trip points. Also, new Distributors will not get **10 trip points** from purchasing a SUC Express package.

2) **MAC Express Promotion Contest:**

If your level is below MAC and you accumulate **150 Trip Points**, you will be automatically promoted to MAC level with the leg requirements of TWO 1st Level SUC on the 1st of the following month.*

* MAC Express Promotion includes all trip points from DIC, SUC, MAC & PRC.
* MAC promote to PRC with MAC Express Incentive will receive **80 trip points**.

3) **PRC Level Incentive:**

- **New**
  a. Applies to: All PRC level distributors  
  b. Period: July 1, 2009 - December 31, 2009  
  c. Eligibility: HTE Canada Distributors only  
  d. Incentives:
    - Every **40 PGBVP** you accumulate is equivalent to **1 trip point** towards the Salt Lake City Travel contest.
    - No limit towards the amount of trip points accumulated.
    - Bring your team, associates or family members.
    - Qualifications will follow the Salt Lake City Travel contest guidelines.

*Total PGBVP includes extra promotion BVP, but excludes Double points.

4) **Top 5 Home Party Hosts of the Month:**

- **New**
  - Period: July 1 - December 31, 2009  
  - Targets: All Distributor levels  
  - Purpose: To spread out 3rd and 4th Quarter program  
  - Main contents:
    a. Theme: a. Enhance recruitment  
    b. Promote Seminar Events  
    c. Promote SQOL concept  
    b. Qualification: At least 2 HP per Month  
    c. Top 5 winners (per month):
      - 1st place – receive an extra 30 trip points  
      - 2nd place – receive an extra 20 trip points  
      - 3rd and 5th place – receive an extra 10 trip points

**Home Party Program**

Host a Party TWICE a month with a minimum of 5 new guests per party

**Support:**  
- Right Place Right time & All Product DVD  
- 2 Facial masks per HP with a max of 6 masks per month  
* HP hosts need to achieve at least 100 PGBVP in current month in order to apply for a next Home Party supply.  
* Home parties requiring Product support must register their HP 2 weeks in advance; otherwise 3 days advanced notice  
* Photos and guest lists are required for contest qualification  
* $5.00 shipping/handling + taxes will apply

8 Incentive Contest
5) Re-activate overdue distributors Program:
- **Period:** July 1, 2009 – December 31, 2009
- **Targets:** Overdue Distributors for at least 6 months
- **Purpose:** Re-activate expired distributors
- **Qualification:**
  If you renew your overdue downlines (at least 6 months) before December 31th, 2009 with a purchase of at least a 45 BVP, then the **current sponsor will get 10 trip points**!

6) New Distributor Sign-Up Incentive Program
- **Period:** July 1, 2009 – December 31, 2009
- **Purpose:** To develop the Ontario market which has lots of market potential.
- **Research:** According to StatsCan, **Ontario** has the largest number of private households in Canada with 4.5 million in 2006.
- **Qualification:**
  Any Canadian Distributor who recruits 1 **new member in Ontario** and has them promote to **SUC level or higher level** during the incentive period will be rewarded with an **extra 20 Trip points**. The Current sponsor will receive the points only.

7) New Distributor sign-up with Personal Website:
- **Period:** July 1, 2009 – December 31, 2009
- **Qualification:**
  Recruit a new member with 45 BVP and a Personal Website
- **Incentives:**
  - **Receive an extra 5 Trip points to Salt Lake City**
  - Website registration is $149.00 with 2 BVP (one time only)
  - Annual Fee is $149.00 with 2 BVP
  - Trip points rewarded to Original Sponsor only

8) Top 5 New Recruiters of the Month:
- **Period:** Months of August, September & December 2009
- **Targets:** All Distributor levels
- **Purpose:** Promote recruitment
- **Qualification:**
  - **Top 5 winners (per month):**
    - 1st place – receive an extra 50 trip points
    - 2nd place – receive an extra 30 trip points
    - 3rd to 5th place – receive an extra 20 trip points

9) Top 5 SOQI Bed Promoters of the Month
- **Period:** Months of October to December 2009
- **Targets:** All Distributor levels
- **Purpose:** Promote New SOQI Bed
- **Qualification:**
  - i) Purchase at least 1 personal SOQI Bed Set or from your 1st generation downline per Month or
  - ii) Accumulate at least 3 SOQI Bed sales from your 1st and 2nd generation downlines per month
- **Top 5 winners (per month):**
  - 1st place – receive an extra 50 trip points
  - 2nd place – receive an extra 30 trip points
  - 3rd to 5th place – receive an extra 20 trip points

**Guidelines For the 2010 HTE Salt Lake City Convention Contest:**

1. This contest is available for US & Canada distributors only.
2. The trip points are assigned to those who:
   a. Promote to MAC or PRC between August 1, 2009 and January 1, 2010
   b. Promote to SUC between July 1, 2009 and December 31, 2010
3. Extra Trip points assigned from the HTE Canada extra incentive programs are only valid to Canadian residents and trip points will be added at the end of the Salt Lake City contest. These extra trip points will not count towards the Top 10 trip contest winners with HTE USA.
4. For all extra incentive programs, if people have the same number of HP, DSM, Recruits, & SOQI Beds, the winner will be ranked by their PGBVP for the month.
5. If you and your downlines are promoted in the same month, you will receive the trip points for both promotions.
6. Neither distributor nor upline will receive trip points by a distributor being promoted to Manager Level by the MAC Express Promotion Contest.
7. All prizes are non-refundable, non-redeemable, and non-transferable. No cash or product substitution will be available.
8. Product vouchers, cash prizes and flight reimbursement will ONLY be awarded to winners in Salt Lake City when they attend the convention.
9. The product vouchers issued to winners can be used on the purchase of machines.
10. On a new distributor sign-up, the trip points are only assigned to the Original Sponsor, the Placement Sponsor will only receive BVPs for the first order.
11. There is no 10 trip points awarded to the Original Sponsor with the purchase of a SUC Express Package for a new Distributor sign-up.
12. Business funds can be used by non-winners to pay for their and their spouse's trip. However, the business fund may not be applied to a distributor’s downline.
13. HTE is not responsible for any “out-of-pocket” expenses occurred by the winners if a change is made to the schedule or itinerary (such as airfare and accommodations).
14. HTE mainly accommodates guests with double rooms. Each guest will be rooming with 1 roommate.
October Meeting Summaries

Tuesday, October 6, 2009 -- Saskatoon, SK.
DSM - Hosted & Submitted by: Edna Rogers

On October 6, 2009 in Saskatoon, SK. we had an awesome meeting. The evening was excited by all the 28 distributors that came out and they brought 13 guests, so we had 41 people present.

Peter Poon was our guest and he gave a great presentation on how the Chi, HH, ERE and E-power all contribute to give us better health, and they can also help to reverse some health conditions we might have. We know they don’t cure any disease, and that’s not what it’s about. It’s all about maintaining better health.

Peter also enlightened us about how the rubber band works. To wrap it around our finger tight cuts off the circulation, and if left that way becomes very seriously dangerous, it can result in amputation because the cells in the finger tips die quickly. Illustrating how the circulation gets blocked in different parts of our body. As each one of us got a red and blue rubber band to use for demonstration that helped to get people’s attention to how important good circulation is to our body and health.

Peter also talked about the compensation plan to let us see the wealth picture. Distributors can’t work for nothing, so all we distributors really appreciate the HTE compensation plan and the checks that come every month.

I (Edna Rogers) gave a testimony on my 20th International Convention trip to Taiwan. It was such a delight to be with all the distributors that won and those that chose to be there. It was a very exciting experience for me. The food was fabulous and the hotels were all top of the line. The service also was excellent. The tour that was arranged for us was very exciting. It took us from north to the south tip on the ocean side and then a bit inland on the way back to Taipei. The high speed rail train was so fun. It traveled about 170mph, it took us ½ hours to travel about 250 miles. Also the first hotel, ‘The Splendor’ was the second tallest building in Taiwan, very elaborate and beautiful along the sea coast, so we could see the harbour with ships. The tallest building, Taipei 101 is one that we toured to get to the 92nd floor and my what a sight that was. I had a free draw of a FIR Pad won by: Clara Boynton.

That wrapped up my DSM Program for Oct. 6, 2009. Thanks to Peter Poon for being our guest and to HTE for the free FIR Pad. It is greatly appreciated.

Wednesday, October 7, 2009 -- Swift Current, SK.
DSM - Hosted & Submitted by: Claudette (Cookie) Jacques

With the assistance of Lloyd and Sandra Hinks of Swift Current, SK, an exciting HTE meeting was held in the Dynamic Link Board Room in Swift Current with 26 guests in attendance. At 7:00pm, Claudette Jacques welcomed all the guests present, and introduced Peter Poon, HTE’s Marketing Manager from our Toronto Office.

Peter then handed out the New SQQI wristbands along with a handout to all those present. He explained by using HTE’s SQQI Total Health Management Plan, along with a balanced diet and frequent daily exercise, these are the best solutions for maintaining a health
lifestyle. By using HTE’s Chi Machine, HotHouse, Advanced ERE, and E-power will help with blood circulation through the body, improving the Immune system, and giving the body a balanced feeling of good health by releasing the bands of stress from our bodies along with toxins and blockages. It also enhances the lymphatic drainage, blood circulation, and increases oxygen in the circulation system, improving metabolism and weight loss as well.

After a 10 minute break, Cookie introduced our Pearl President, Edna Rogers, who spoke about her experiences at HTE’s 20th Anniversary trip to Taiwan. She elaborated on this fascinating tour expressing how the HTE staff members all contributed to a memorial occasion. Edna extended an invitation for all of us present to attend the upcoming convention in Salt Lake City, Utah in March of 2010 by working on accumulating trip points from July to December.

Peter Poon then launched the NEW GRANDE SOQI BED featuring the new high tech user friendly design which includes the “touch control” panel, heat insulation strips, and two separate body pieces for easier handling.

Peter also introduced the New HTE personal Website program elaborating on how we can make our own website to enable us to sell HTE’s health devices around the world, and how the Shopping Cart is linked to our own ID numbers for processing orders anywhere in the world.

The winner of the CHI MACHINE Raffle was Ritchie Dyck of Swift Current.

In closing, I am very proud to be a President with the HTE CANADA TEAM who is the greatest company to work for, along with a staff who thrives on the integrity with excellence, and a great desire for each one of us to succeed to the next level by spreading the health and wealth benefits to all those in need.

Thursday, October 8, 2009 -- Regina, SK
DSM - Hosted & Submitted by: Edna Rogers

From Swift Current, Peter and I traveled to Regina, SK on Oct. 8, 2009. I was Peter’s taxi. In Regina we had a nice turn out also. There were 18 distributors and 20 guests. Peter Poon was our guest. He presented what I have already stated in my Saskatoon meeting. Everyone was excited about Peter’s presentation on the products and the launch of the new Grande SOQI Bed and the wristband concept.

I also gave my trip testimonial about Taiwan and how fun it had been. Cynthia Thompson also gave her view of the trip to Taiwan and how she enjoyed it along with all the fun that went with it. She was also very excited about the trip she had won. I gave away a Chi Machine as a free door prize. The winner was: Sharon Buchanan.
October Meeting Summaries
continued...

Tuesday, October 13, 2009 - Brandon, MB.
DSM - Submitted by: Kathie Lobel

Thanks again to Peter for coming out to Brandon and sharing the latest news with us! This time he talked about the wonderful time they had in Taiwan. The images made us wish we’d been there! Some of us hadn’t experienced the Power Eyes or the FIR Belt -- they are exciting products and inexpensive. They’re an especially good deal since we get a free FIR Pad when we buy them. I went for my regular eye check-up with my Optometrist this week. I have trouble with dry itchy eyes. His prescription was to use heat and massage around the eyes to relieve the condition -- sounds like a prescription for Power Eyes to me! He told me that he sees several people a day who complain about dry itchy and/or sore eyes -- lots of customers for the Power Eyes!

I really enjoyed Peter's PowerPoint Presentation -- it’s looking very professional and so does the website. Thanks HTE for your ongoing work to keep us connected worldwide.

Wednesday, October 14, 2009 - Binscarth, MB.
DSM - Submitted by: Brenda “Phoenix” McKay

The evening of Wed. Oct. 14 the weather was uncooperative, as the unstable air mass meant icy roads for some who had to turn back. As it was, there were 17 guests, some very new to the concept of SOQI. Peter's projector machine expired before we even got going, so I brought over the Soleil Spa TV and we had it for a monitor. The audience was soon bound up with their bands ... even the hardiest got the point of the demonstration. It is so important to keep the body fluids moving for a whole life of health. The explanation Peter gave for all the devices were thorough, yet completely understandable. It was an educational, inspiring evening even for the doubters, who are still thinking it over.

Website development, an important subject in this age of technology was explored and the unique demonstration of the beauty spa with E-power, as well as how to effectively use a fluorescent tube to test body energy, gave credibility to HTE products. Who can deny visual evidence as clear as that? We are all enthusiastic about testing this on each other.

HTE is so much fun! I had to get on the fast track to success and start up my own SOQI Spa here in Rural Manitoba. Soleil Spa is here for all distributors and guests at any level. I hope to host many more trainings with Peter as well as on my own. On the new Grande SOQI Bed, at Soleil Spa just around the corner, we enveloped Peter’s ideology that in one hour, you can neatly and effectively affect one person’s health and wellness, enough to bring them back for more! Not a bad idea! Thanks Peter, you made our "Grand Opening" in little Binscarth a very special one. It put us on the map.
Thursday, October 15, 2009 - Selkirk, MB.
DSM - Hosted & Submitted by: Gloria Arends

Peter Poon opened the meeting in Selkirk, Manitoba on October 15, 2009 by sharing the SOQI approach using the wristbands. Each of the 38 participants was given the wristband to put on their fingers. Then they were instructed to twist the bad three times around the finger to illustrate what happens to the tissues when there is a blockage. No circulation results, cells die and it may cause permanent damage. Peter shared on how the machines (Chi, HotHouse, Advanced ERE, E-power or SOQI Bed) improves the circulation providing oxygen to different parts of the body.

Margaret Skrupski and Gloria Arends shared a brief report about their trip to Taiwan. People that benefited from using the equipment shared their testimonials. Many thanks to Peter for the knowledge he brought to us and to HTE for the wonderful devices.

### Upcoming Meetings

<table>
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<tr>
<th>#</th>
<th>Date / Time</th>
<th>Location</th>
<th>Type of Meeting</th>
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<th>Contact Info.:</th>
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| 1  | Sun, Nov 8, 2009
   1) 10:30am - 5:00pm
   2) 7:00pm - 9:00pm   | Vitality Wellness Centre 3305 Portage Ave
                          Winnipeg, MB | 1) Distributor Meeting - Members only
                                                  2) DSM – Lucky draw: Power Eyes & Palm Massager | Peter Poon    | HTE office 866-483-8888 |
| 2  | Mon, Nov 9, 2009
   1) 10:00am - 2:30pm
   2) 3:00pm - 4:00pm   | 111 Lake Village Rd.
                          Winnipeg, MB         | 1) Home Party & SOQI Health Spa
                                                  2) Marketing Plan & Group Develop.
                                                  Discussion – For Members only | Margaret Reimer & Peter P. | Margaret: 204-275-2871 |
| 3  | Tuesday, November 10, 2009
   7:00pm                      | Sandman Hotel 310 Circle Dr W
                          Saskatoon, SK         | DSM                                                  | Edna Rogers   | Edna: 306-246-4252 |
| 4  | Tuesday, November 10, 2009
   7:00pm - 9:00pm             | Ramada Inn & Water Park
                          5359 Calgary Trail
                          Edmonton, AB            | Company Sponsored Meeting
                                                  – SOQI Wristband presentation | Peter Poon    | HTE office 866-483-8888 |
| 5  | Wednesday, November 11, 2009
   7:00pm - 9:00pm             | Hilton Garden Inn Airport
                          2335 Pegasus Road NE
                          Calgary, AB              | Company Sponsored Meeting
                                                  – SOQI Wristband presentation | Peter Poon    | HTE office 866-483-8888 |
| 6  | Wednesday, November 11, 2009
   10:00am                     | SOQI Centre - HTE
                          9 – 30 West Beaver Creek
                          Richmond Hill, ON        | OPEN HOUSE                                                            | HTE Canada    | HTE office 866-483-8888 |
| 7  | Thursday, November 12, 2009
   7:30pm - 9:30pm             | Sandman Hotel 421 Mayor Magrath Dr.
                          Lethbridge, AB             | Company Sponsored Meeting
                                                  – SOQI Wristband presentation with
                                                  New Grande SOQI Bed | Peter Poon    | HTE office 866-483-8888 |
| 8  | Wed, Nov 13, 2009
   7:00pm - 9:00pm
   Thurs, Nov 14, 2009
   10:00am - 12:00pm           | 164081 Brownsville Road
                          RR3 Tillosonb, ON         | DSM – SOQI Wristband presentation
                                                  with SOQI Bed | Patricia Danchak | Patricia: 519-842-3747 |
| 9  | Sat, Nov 21, 2009
   2:00pm - 5:00pm             | 849 Maple Crest Aveue
                          Ottawa, ON               | DSM – SOQI Wristband presentation
                                                  with SOQI Bed | Zora Jackson   | Zora: 613-422-7804 |
| 10 | Sunday, November 22, 2009
   9:30am - 3:00pm             | Future Inn
                          40 Lady Ada Boulevard
                          Moncton, NB               | Company Sponsored Meeting & Business Opportunity | Peter Poon    | HTE office 866-483-8888 |
| 11 | Friday, November 27, 2009
   1:30pm - 4:30pm             | Hôtel le Chantecler
                          1474, Chemin Chanteced
                          Ste-Adele, QC             | Business Training with Guest
                                                  speaker: Dr. Justo Cabrales
                                                  Fee: $10 collected at door | Claude Provost | Claude: 819-572-1755 |
| 12 | Saturday, November 28, 2009
   1) 12:00pm - 4:00pm
   2) 6:00pm - 10:00pm          | Hôtel le Chantecler
                          1474, Chemin Chanteced
                          Ste-Adele, QC             | 1) Distributor Training
                                                  Fee: $20 collected at door
                                                  2) Gala Recognition
                                                  Fee: $40+GST register in advance
                                                  by Nov, 20               | HTE            | Paul Fifen: 866-483-8888 |
| 13 | Sunday, November 29, 2009
   1:00pm - 5:30pm             | Victoria Inn 1808 Wellington Ave
                          Winnipeg, MB              | Open Distributor Training – Product & Business knowledge
                                                  Registration Cost: $10.00 including handouts & gifts
                                                  Register by: Nov, 24      | Delores Mishleau | Delores: 507-645-2576 |
| 14 | Monday, November 30, 2009
   4:00pm - 8:00pm             | Russell Community Centre
                          106 Shell River Ave. S.
                          Russell, MB               | Open Distributor Training – Product & Business knowledge
                                                  Registration Cost: $10.00 including handouts & gifts
                                                  Register by: Nov, 24      | Delores Mishleau | Delores: 507-645-2576 |

Upcoming Meetings 13
NEW GRANDE SOQI BED SET INSTALLMENT PROGRAM  
CANADA APPLICATION FORM

I would like to enroll in HTE’s NEW GRANDE SOQI BED SET Installment Program. I have reviewed the terms and conditions below and I agree to abide by the terms and conditions stated in this document.

Applicant’s Name:________________________ Applicant’s Phone #: (____) __________________ Fax #: (____) __________________

(Please print)

Distributor Name:_________________________ Distributor #:____________________ Phone #: (____) __________ Fax #: (____) __________

Credit Card Information:
Type: _______ Master Card _______ Visa _______ AMEX
Credit Card #: ___________________________ Expiration Date: ____________
Card Holder’s Name: _______________________
Street Address: ___________________________
City: __________________________ Province: _____ Postal Code: __________
Country: ______________________________________
Phone No: (____) __________ FAX: (____) __________ e-mail: __________________________

Signature:

INSTRUCTIONS: Complete this Application Form and return it via Fax to HTE for processing (866-483-8880). The applicant will be notified of his/her acceptance into this program within 3 days.

GUIDELINES

• I agree to pay a $35.00 Application Fee and allow HTE to charge the credit card indicated above for this amount.
• This program is available to all Distributors and/or Distributor’s Customers in Canada with minimum FICO credit score of 600.
• All BVP’s will be awarded in the month the initial down payment is made. Commissions will be paid out at a percentage rate proportionately equal to the percentage rate of payments.
• All purchasers of the New Grande SOQI Bed Set program package will be immediately promoted to Supervisor Club level upon completion of their Distributor Application. Supervisor status will revert to Distributor status if customer makes a partial return.
• Payment methods are by credit card (Visa, Master Card, American Express).
• Credit card deductions for Installment Payments will be made on the 20th of each month. For months in which the 20th falls on the weekend, credit card deductions will be made the following Monday.
• All customers making partial returns will be required to pay the remaining balance in full. Example: A customer who decides to return one Grande HotHouse will no longer be able to pay through installments and must immediately pay the remaining balance on the other two Grande HotHouses plus The Chi Machine.
• Returns made on the New Grande SOQI Bed Set within the 14-day trial period will be refunded upon HTE’s receipt of all items plus a 30% restocking fee.
• If there is a return, all promotional items must be included or the original price of the item(s) not returned will be deducted from the amount of the refund.
• A penalty will be issued in the event the installment plan is discontinued.
• Limited to one installment plan per individual.
• *Free Chi Machine & FRR Pad will be shipped out after installments have been completed. (Only applicable if this promotion is available)
• HTE reserves the right to amend or change the terms and conditions of this program at any time without prior notice.

Installment Plan

6 Monthly Payments with 0% Interest
• Down payment = $1,699.00 (CAD) payment + full sales tax on $1,599.00 (CAD) (calculated according to your local sales tax). (45 BVP) + 180 extra BVP
• Five (5) subsequent payments of $700.00 (CAD) (31 BVP)

12 Monthly Payments with 8.81% Interest
• Down payment = $1,697.03 (CAD) payment + full sales tax on $5,657.03 (CAD) (calculated according to your local sales tax). (35 BVP) + 180 extra BVP
• Eleven (11) subsequent payments of $360.00 (CAD) (15 BVP)

Applicant’s Signature: ___________________________ Date: ___________________________
NEW GRANDE SOQI BED SET INSTALLMENT PROGRAM
CANADA APPLICATION FORM

PLEASE PRINT ALL INFORMATION CLEARLY. READ, SIGN, DATE THIS APPLICATION AND FAX BOTH PAGES TO: 866-483-8880

PERSONAL INFORMATION

Applicant’s Name: ____________________________________________________________
(First) (Middle) (Last) (Optional) (Month) (Date) (Year)

Driver’s License Number: ___________________________ Province: ____
Social Insurance Number: ____ / ____ / ____

RESIDENCE INFORMATION

Current Address:

(Street Address) (City) (Province) (Postal code)

EMPLOYMENT INFORMATION

Current Employer Name: ____________________________________________
Employer Phone(____)____-__________

Employer’s Address:

(Street Address) (City) (Province) (Postal code)

Position: ____________________________ Annual Income $: ________
Phone(____)____-__________

I hereby authorize General Data Services to use any consumer reporting agency, credit bureau or investigative agency to confirm
the information contained herein, pertaining to my employment, credit history, prior tenancies, character and to obtain a credit
report and verify bank references and to disclose such information to the owner/agent or representative in support of this
application. I have completed this application and recognize that the truth of the information contained herein is essential.

_____________________________ ________________________________
APPLICANT’S SIGNATURE DATE

New Grande SOQI Bed Installment Plan
1) Winners of Salt Lake City Contest - Extra Incentive Programs

Congratulations to the winners of the following Extra Incentive Programs! The extra trip points will be added to their account after the trip contest.

**Top Home Party hosts for September:**
- 1st place winner = **Linda Griffin** (will receive an extra 30 trip points)
- 2nd place winner = **Patricia Griffin** (will receive an extra 20 trip points)
- 3rd place winner = **Colette Demers** (will receive an extra 10 trip points)
- 4th place winner = **Marion Young** (will receive an extra 10 trip points)

**Top 5 New Recruiters in September:**
- 1st place winner = **Colette Guenette** (will receive an extra 50 trip points)
- 2nd place winner = **Judith P Burrows** (will receive an extra 30 trip points)

2) SOQI Wristbands

The SOQI wristbands are now available to purchase. This concept has been launched in many countries already and they have received lots of positive feedback from it. Many distributors in the USA have found that it has really helped them promote their HTE business.

The SOQI wristbands are an excellent way to demonstrate how the SOQI Total Health Management plan can help improve one’s life. The wristband tied up on your finger is used to illustrate the toxins in one’s body that cannot be released. HTE’s multiple energy approach featuring the Chi Machine, HotHouse, E-power, Advanced ERE and supplements help loosen and release the bands in the body.

The SOQI wristbands can be ordered in packages. $4.50 for 10 wristbands
- $15.00 for 50 wristbands
- $24.00 for 100 wristbands.

They are also available in two different languages - English and French.

3) SOQI Wristband Brochures

There are now SOQI Wristband Brochures available to purchase as well. These brochures can be purchased in **packages of 10 for $3.00**. They are available in both English and French.

The item code for the English SOQI Wristband Brochure is **AX013E** and the French one is **AX013F**.

4) No eBay Selling

HTE strongly forbids the resale of any HTE products or equipment on eBay or any other online auction website. Any distributor found to be doing so will be in jeopardy of having their membership suspended or terminated.

In order to keep a fair and equal market for all distributors, distributors may not offer specials or products for less than the manufacturer’s price.

We encourage all of our distributors to place their orders for themselves or their customers through the HTE offices or by using the online shopping function on [www.htecanada.com](http://www.htecanada.com). Thank you for your understanding!

5) New HTE Online Shopping Cart

HTE has revamped its online shopping cart. If you haven’t seen the new website, we encourage you to take a look. We have made it more efficient with additional details and photos.