



August 2009

Happiness

Contents:



GM Message  
Page 2



Rising Stars  
Page 3



Promotions  
Page 8



Trip Contest Guidelines  
Page 10



Trip Contest winners  
Page 11



Incentive Contest  
Page 12



DSM Winner Testimonial  
Page 14



Home Party Testimonial  
& SOQI Club Winners  
Page 15



Upcoming Meetings  
Page 16

**DISTRIBUTOR PERSONAL WEBSITE**

[www.htesoqi.com/your\\_name](http://www.htesoqi.com/your_name)



**Why You Should Host Your Website with Us?**

1. We keep it simple.
2. Fast and reliable web hosting.
3. Phone support for your web hosting.
4. We help you to build, manage and promote your website

**HTE Web Hosting Plans:**

- Qualification: All Distributor levels
- HTE Domain Name : Free
- BUSINESS Web Hosting -CAD \$149.00, 2 BVP /year
- HTE Domain: 1
- Storage: 500MB, Bandwidth: 5GB
- Online shopping
- Free HTE Email Account
- Step by step user manual
- Phone Support: YES (10 am-5pm Business Hours PST)

**Special offer:**

**\$149.00, 2 BVP (plus maintenance fee: \$149.00, 2 BVP/year)!**

30 West Beaver Creek Road, Unit 10, Richmond Hill, ON L4B 3K1  
Tel.: 905-763-0888 Fax: 905-763-8880  
[www.htecanada.com](http://www.htecanada.com)



# From our GM Richard Chuang



Dear HTE Family Members:

I wish you are all having a pleasant summer. I know some of you are taking vacation this summer, are busy at their farms and others are busy continuing to promote the SOQI health concept to everyone. All around, it is a busy summer.

I would like to start by sharing with you my recent trip to Taiwan in July for the HTE top management training and meeting. It was 4 days that reviewed the whole SOQI concept. There were some new good ideas shared from each country's successful experience, plus how to diagnose, analyze and help the distributor's group development. It was very impressive and I sure did learn a lot. One thing I would like share is the new "Rubber Wristband" concept, or as they call it in Asia, the "Rubber band" concept. Every distributor in Asia and Australia are all wearing a SOQI Rubber Wristband, which has really gotten people's curiosity to know what it is. It is also a great opportunity to talk about how the SOQI concept can not only help your wellness, but also bring you a great business opportunity. Isn't it amazing? We are preparing some brochures and materials and we will share it with everyone soon. For those people going to the Vegas convention, you will hear about it first hand from our top leaders and how they interpret this brand new concept.

The very popular SOQI Home Spa concept in Asia has also amazed me a lot. With this SOQI Home Spa concept, a SOQI bed is not just equipment that can help you to benefit your health, but it also improves the atmosphere and relationship in the home. It has also helped distributors to gain more confidence in hosting more Home Parties or meetings. I was very touched that with this concept, the Asian market has been able to recover much faster from the global recession. Or I should say that by doing HTE, they may even not have even felt the recession. It's really amazing! I am planning to launch this concept in the near future.

On the last day of training we reviewed the preparations for the upcoming HTE's 20th anniversary International convention in Taiwan. Again, it was very impressive. The head office is working really hard to make it a great one, and the hosting city, Kaohsiung had just hosted the World Games 2009 in July with huge success. The capital, Taipei, also where the HTE head office is located will host the 21th Summer Deaflympics in Sept. There are lots of new things to see in Taiwan.

In August, we have many new exciting programs to offer you. As you know we have a new Salt Lake City trip contest taking place, and we are offering you various programs to help you to get more trip points to earn a free trip to Salt Lake City. The Top HP and Top DSM are two of them. On page 14 & 15, you will see the Top HP/DSM winners from the Dallas Contest. They have shared their articles on how they do the DSM/HP and how the DSM/HP benefitted them. If you haven't tried to host a DSM or a HP, give it a try. Since we have been running this DSM and HP programs for a long time, many people have experience of doing it. So starting from August, in order to make sure you have done a productive HP in the previous month, there is a 100 PGBVP requirement for you to host the next month's HP if you would like to get the supporting materials and a HP special order form from the company. There's no requirement for all new signed up distributors to host one. Please encourage your new prospects to host their very first HP. If they don't know how to do it, don't worry, we have 2 DVDs & a free Home Party guide to show you step by step how to host a Home Party. We also have the Top recruiter incentive to give your more trip points. Details can be found on page 13.

And we know many leaders are traveling in August and September, so we have decided to give out **1.5 times trip points** for the trip contest. That's right, 1.5 times trip points, which will help you earn the trip much easier. And we are giving out a **Las Vegas special** from Aug. 1st to Aug. 25th to everyone. Details will be emailed out at the beginning of Aug. So please take advantage of the specials plus the 1.5 times trip points to get as many points as you can in these 2 months to secure your spot in Salt Lake City.

Another new exciting program is the new MAC Express program, that is similar to the SOQI Club. But this new one is actually much easier because it's not limited to 2 months, and now you can include the new DIC 10 trip points. So for a 6 month period, 150 trip points with 2 1st generation SUC will promote one to MAC. So with about half the number of BVP, people can use this program to advance to MAC, earn the 80 trip points when MAC promote to PRC with MAC Express Incentive (uplines also can get trip points), and get recognized on the stage for their promotion.

A new 200 BVP SUC Express package is another great deal that combines any products together to promote one to SUC level.

Starting from August, our Personal Web page will have a new look with a new domain name as you can see from the title page. We know the "e" generation likes to surf the web for everything, so this is a good way to attract the younger generation to good health. It is also a way to open up your business to the Internet. We have an incentive on sponsoring new people with the personal web page and earning extra trip points.

Our upcoming Open House date is Aug. 19th, and also on Aug. 4th we will have another special Opportunity meeting hosted by Renee Dadswell, a Professional trainer. She will also return on Aug. 19th to give you further training on how to set your realistic goals, develop your business plan and budget and create activities to support your business plan...etc. Please contact the office to reserve your seats and bring your friends to join together. Contact your friends in the Toronto area to encourage them to come. With the new incentive program in developing the Ontario province, this is a great combination in attending the Open House to get special offers, visit the head office, and develop your business in Ontario, which has the biggest potential opportunity and is the biggest province in Canada.

The biggest event we have in August is the North America convention in Las Vegas. Congratulations to those winners. It will be a lot of fun especially with the Mexican distributors and the Skywalk at Grand Canyon. I will share with you more information after we come back. Have a great summer!



# Rising Stars

## Congratulations!

### Presidents Promoted in July



**Brenda McKay  
Binscarth, MB**

"There are few words to describe my emotions upon becoming a President within HTE, except to say "Hooray"! It is my honour to represent the best company in the world for caring and sharing HOPE. The first Thank you goes to my Mom and Dad, Pauline and Ernie Marshall and my sister Karen, who introduced us all to the devices at a time we most needed it. Without their support, I would not be celebrating this huge success. They believed in me when I didn't believe in myself. I want to thank Peter Poon, for his determination and heart that he gives to my soul. His dedication to caring and understanding the ins and outs of this business of HTE has been a river of support for me. To my team, I especially want to say "Way to go!", you are the best friends, hard workers and encouragers I could ever have. For everything she does, I am grateful to Kathie Lobel, my firm supporter whenever I needed her. Without the whole group, I would not be here. God is so good; he has given me my health and a new lease on life through this wonderful opportunity. I was sick and unemployable, didn't even know if I would live to see my children grow up. Today, I feel like the Phoenix, who resurrected from the ashes! Thank you HTE!"

### Managers Promoted in July



**Simonne Dosch  
Teulon, MB**

"How could this have happened when all I was doing was having fun helping people?!"

"Thank you for making a great product to work with. As an alternative health educator it makes perfect sense for our students to include there machines in their new lifestyles and businesses. What better way to become self-employed, self-healing, and self-motivated to help yourself and others to a better future."



**Teresa Tuck  
Prince Albert, SK**

"I was introduced to the Chi Machine, ERE, and HotHouse in September, 2008. I was a very skeptical observer. The machines were loaned to us and after a few days of looking at them I decided I had better try them. Here is what happened: More than 16 years of Fibromyalgia pain relieved and now gone. Fatigue that would confine me to the couch part of the week is gone and replaced with wonderful energy. The having to go to bed at 6pm is over; I am still going strong at 9 -10pm. My thinking and memory is very much clearer. I suffered no (S.A.D.) depression this winter. I am thankful for Lynne and John Cooke for telling us about the HTE machines, to Gloria Arends, Gwen Troop and all the great HTE folks here in Manitoba. I am truly having a fun life again and am excited about helping other people to better health."

**Beverly M Laggo  
Winnipeg, MB**





**Dem P Magmanlac**  
Orleans, ON

"It's been three months since I was introduced to the Chi and the HotHouse and I am happy to be associated with HTE Canada and its products. My friends and I have been using the products and are currently enjoying the benefits. The reported issues of insomnia, back pains, knee pains, oedema, and lack of energy have either been resolved or reduced in intensity. Getting

relief from all the aches and pains and helping other people do the same are just two of the major benefits of this business. A big thanks to HTE staff (Sarah, Jen, Paul, Micaella, and Lilybeth) and to all my friends who are involved with me in this service-oriented adventure."



**Darline Marshall**  
Lumsden, SK

"I am excited about reaching the Manager level! It is a great pleasure to help people with health challenges and these HTE medical devices have certainly been the best tool in accomplishing this. I have experienced throat cancer twice since 1997 so I was blessed when I was introduced to these machines. I am able to

continue with my passion - teaching Music to Young Children. I am strong and well with lots of energy - thanks to HTE. Special thanks to all the people who helped me achieve this goal."

"One Saturday in March 2009, I was so tired that I fell down from a couple of steps from the stairs and then proceed to sleep the entire weekend to recover. However I continued to be very tired and lethargic on Monday; doctors proclaimed that I had a virus and each advised that it would take ten days to recover. As an image and confidence booster, I went to see my hairdresser who introduced me to her Chi Machine. While she was demonstrating the machine, I saw that the machine made her entire body shake like a fish... even her shoulders. She was suggesting to me to take her Chi Machine to my place for 3 days to exercise. Apparently a 15 minute exercise routine on the Chi Machine is worth a 90 minutes walk. I thought "this is for me"!

I acquired the Chi Machine by the end of March from Danh Nguyen, a distributor. Each night I was using the Chi Machine for 15-20 minutes and by the end of April, I lost 18 lbs; I thought this is absolutely incredible as it has always been very difficult for me to lose a mere 5 lbs. My masseuse, S. Korb, whom on a monthly basis quickly noticed the physical improvements in my overall health.

As I informed S.Korb about the Chi Machine, she immediately stated that she had longed for such a machine for quite a while. She asked me to order one for her. The next day I saw another friend and she immediately asked me to order one for her. The third day, the daughter of that friend phoned me in the early morning and wanted a machine to rid herself of her headaches. Wow, I became a distributor myself on May 11 and sold 6 machines the same week and then received one for free to give to my family.

A few months later, I attended a conference on the E-Power Machine given by Gilberte Boisvert and Bernard Royer; thereafter, I decided to purchase the E-power machine as well.

My brother suffered a stroke last year and he is using the Chi Machine. His health is improving a lot. I am very happy to have purchased both the Chi Machine and the E-power. When anyone complains about sickness, I inform them about Chi Machine. Not only did I lose weight, but I also sleep better and feel mentally and physically better!

I only just started but I absolutely LOVE the machines as I get to help others and making extra cents at the same time."



**Aqua Dragon Inc**  
~ Gisele Leung  
Montreal, QC



**Rosetta Matthews  
St. Andrews, MB**

“Helping the body heal itself”

I am truly grateful to be part of a company that offers superior products to promote health and wellness in the body so healing can start naturally. I was introduced to the products in 2008 and purchased the SOQI health bed, ERE and E-Power to use with my family. The results my family and I obtained were so positive that I started immediately sharing the medical devices and products with others. HTE offers an excellent opportunity to experience the joy of helping others gain back control of their health and quality of life! Sincere thanks to Pam Paddock and Margaret Skrupski for introducing me to the wonderful HTE medical devices and products and to Gloria Arends for her continuous support. Thank you to Peter Poon, Lilybeth Solis and Sarah Das for being very supportive.”

“Starting a wellness business has been a lot of work, but very rewarding. I have learned so much this year, and expect to keep learning as I expand my business. What I like best is seeing my clients’ health improve as they use their machines. It is a real encouragement to me to achieve the Manager level, and I could not have done it without the help and encouragement from my husband and children, and most of all from my upline President, Gwen Troop. Thanks to all my clients, family, and upline for making this goal a reality.”

**Cynthia Incze  
Kanata, ON**



**Barry Haynes  
Gloucester, ON**

“Maybe you have heard the expression, “Water, water everywhere, but not a drop to drink.”

The same problem applies to oxygen. In a clean environment oxygen comprises 20% of the air we breathe but can be less than 10% in polluted urban settings. Moreover, the body’s ability to absorb oxygen is severely limited due to inadequate circulation. Is it any wonder that so many health challenges plague our world? The Chi Machine and FIR dome continue to work synergistically as a powerful duo in relaxing capillaries and dramatically increasing oxygen delivery to the cells. Equally important, waste products are removed through the enzymatic pathways of the liver and kidneys. We continue to have great results with out SOQI system and would like to say thank you HTE.”





**Jacynthe Mercier  
Trois-Riveres, QC**

"For years traditional medicine did not have much to offer me except for suggesting exercise and cardio as well as taking anti-depressants. Those served me no use given that I have always refused to take anti-depressants and the pain I was feeling was keeping me from doing exercise. In the spring of 2007, my 17 year old son passed away due to the worst thing imaginable. Since losing my son, my health and especially my spirit have been heavily affected. I was also in a terrible emotional state before the terrible event. I spoke with a friend who generously gave me energizing treatments during that summer. That is when she told me about all the great machines that I ended up purchasing to benefit my health. At the time I thought they were quite pricey (I was a full time student at the time with no salary) but I told myself I didn't have much of a choice if I wanted to see improvements

I have progressed a lot within the last year and a half. After treating myself, a couple of months later I decided to open a small centre where I would be able to help others. Since then I have also developed other innovating projects such as the "incubator" which gives an opportunity to those who wish to have a career with HTE by providing office space and equipment.

I have experienced a full turn around! I have finally found the young Jacynthe who was free, energetic, and happy, that person who was lost inside of me for quite some time. I now have a new perspective on life. The new sense of happiness has made me want to share this experience with others which is how the Centres Sérénité JAC came to life.

I wish you all to have the same life changing experience."



**Pauline LaPointe  
Sherbrooke, QC**

"During dinner one night in May 2008, a friend of mine asked me if I had ever heard of the Chi Machine. I had never heard of such a thing but wanted to learn more about it. The next day a client of mine had come in for a treatment and he had also mentioned the Chi Machine. I started to become curious and felt that maybe this could finally be the solution for my health problems. I did some research and felt that the benefits of the Chi Machine were just what I needed.

I had several problems with my joints which were caused by my physically demanding job. I also developed respiratory problems and always had colds and sinusitis would follow. In July 2005 my doctor requested that I stop working after having suffered bursitis and tendonitis in my hip. Given that my health was slowly degrading, I was forced to stop working in September 2006. I finally got the chance to use a Chi Machine during 7 days. Only after five minutes I could already feel a difference in my joints, I couldn't even believe how fast I could feel results. I also recommended the Chi Machine to my husband given his circulation problems and lack of physical endurance and he has experienced great results. As if I needed to

prove the results to myself, I made all my friends try the machine and they also experienced positive results and benefits."

A week later I ordered the Package D which is the full SOQI bed and began promoting the product to those around me. I was then able to become a Supervisor and since July 1st, 2009 I became a Manager. I continue to this day to use the machines on a daily basis because of the amazing health benefits that I have experienced. I now have experienced barely any colds at all and am able to sleep better at night. In my husband's case his physical endurance improved, his muscle cramps disappeared as well as his leg pain. After using HTE products I never had to return to another specialist and I feel great being to share my experience with others who will be able to benefit from the machines.

Thanks to François, Sophie and Marie-Anne for introducing the machines to me and letting me experience the benefits. I'd like to also thank my team for providing a great new way to promote a healthy lifestyle!"



**Angela Peterson**  
St. Francois Xavier, MB



**Jonathan W McKay**  
Binscarth, MB



**Pamella Paddock**  
Selkirk, MB

## **Supervisors** Promoted in June

3996212 CANADA INC  
3MD CONCEPT SENC  
9086-3150 QUEBEC INC  
NANCY ADAMS  
SERGE ALAIN  
GILLES R ALLAIRE  
ERROL S AQUI  
MASATO ARAKI  
MARIELLE AUDET  
MARQUERITE BAGLEY  
DANIELLE BEAUCHAMP  
LUC BEAUDOIN  
SYLVIE BEAUPRE  
CARMELLE BEDARD  
DENISE BELLEMARE  
GENEVIEVE BERGERON  
AUDREY BERUBE  
DENISE BERUBE  
LISE LB BOISVERT  
MAGDALENA BOOYENS  
GLORIA GB BOUDREAU  
JANET BOUDREAU  
NATHALIE BOURBON  
REAL BOUTIN  
LILLIAN BUCHER  
GAIL MARIE CAMERON  
CENTRE LA NOUVELLE TERRE  
MARGARITA CHEN  
  
DANIEL CORNELIER  
LILIANE COUTURE  
GAETANE DAIGLE

ALEX DAKINIEWICK  
ISABELLE DE CORBY  
RUBY DE GUZMAN FORMOSO  
PIERRETTE DENIS  
LAWRENCE DEOBALD  
MARIO DESMARAIS  
JULIE DESORMEAUX  
MONIQUE DEVAULT  
ALAIN DION  
MARTIN DIONNE  
GLORIA DRUMMOND  
GINETTE DUBOIS  
JOHANNE DUCHESNE  
COLETTE DUSSAULT  
ENTREPRISE MICAP  
CLAUDETTE FINDLAY  
JOCELYNE FLANDERS  
ROLLAND FLEURENT  
FORMATION PROENERGIE  
COLIN FOX  
GISELE GAUVIN  
MARIE GENDREAU  
JP GODIN  
STEEVE GRAVEL  
THERESE GRAVEL  
PETRUS GROENEWALD  
NICOLE GUERTIN  
RETA B HAMILTON  
SUSAN HAMILTON  
PATRICE HEBERT  
CURTIS HIATT  
PAMELA HILDEBRAND

JULES HOULE  
NANCY HOULE  
GIUSEPPINA IANNELLI  
BRANDI JODOIN  
JUDY KLASSEN  
LA CLINIQUE CONFORT ET MIEUX-ETRE  
DIANE LANDRY  
NICOLE LANDRY  
LAURIE D LANGFORD  
LOUIS-PHILIPPE LAPOINTE  
JOSEPHINE LAQUIAN  
MICHELE LARAMEE  
CLAIRE LAVEAU  
BRIGITTE LEHOUX  
RICHARD LEMAY  
JACINTHE LETOURNEAU  
AILEEN M LINDSEY  
MONIQUE M MARENGER  
LILIAN MATSCHKAL  
ERMA MCRAE  
OLEG MEDVEDOVSKI  
ALVIN H MIERAU  
PAT NESS  
DEBORAH JUNE NICKEL  
ADELIA NORTH  
SAHAN NORTH  
PARADIGM HEALTH & WELLNESS  
WILMA PEELING  
EMIL PENNO  
FRANCINE PLOUFFE  
KERRY M POWELL

PRECIOUS FEET REFLEXOLOGY  
JAMES ELGIN PRYCE  
FAY REMPEL  
ANRIEN RHEAULT  
KARINE ROBITAILLE  
DEBBIE ROELS  
ROBERT ROGER  
BRIGITTE ROY  
LOIS RUDOLPH  
SAFEGUARD BY PARENT  
SALON LA DECOUVERTE  
SANTE MOBILE A-1  
MICHELINE SCAVONE  
ESTELLA SCHNEIDER  
MYRNA I SCHROEDER  
CHRISTINE SIEDLAK  
LORRAINE SIEMEN  
LINDA SIMON  
BERNIE J SMIGIEL  
DOUGLAS SMITH  
LYNETTA SOMERS  
JUDY SOUTHON  
RUTH THIEM  
LENA TRACK  
EMILIENCE VAILLANCOURT  
ADELLE M VALLASTER  
LOUISE VILLENEUVE  
JOANNE WATSON  
ELIZABETH WEBB  
BEV WITOW  
IRENE WYLLIE

# Promotions

These specials apply for July 1<sup>st</sup> - September 30<sup>th</sup>, 2009

## Offer #1: 3 DIC Fast Track Packages

### 1. FIR Waist Support Combo \*

Purchase 5 Waist Supports for  
**\$520.00, 30 BVP + Extra 15 BVP**



This combo is not available on the online shopping cart. Must be called into the office to provide sizes.

S	23-27 inches
M	28-32 inches
L	33-37 inches
XL	38-43 inches
XXL	44-52 inches

=

**Starting  
off  
Your  
HTE  
Business**

OR

### 2. Power Eyes Combo \*

Purchase 3 Power Eyes for  
**\$450.00, 27 BVP + 18 extra BVP**



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### OR 3. Purchase any Single Item Machine

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\* Each combo will have a \$20.00 shipping/handling charge

## Offer #2: Single item Machine Specials

 > **Chi Machine: \$550.00 / 30 BVP + 15 extra BVP**

Original price \$720.00 / 45 BVP -- Valued Savings: **\$170**

 > **HotHouse: \$1,059.00 / 63 BVP + 17 extra BVP**

Original price \$1349.00 / 80 BVP -- Valued Savings: **\$290**

 > **Grande HotHouse: \$1,179.00 / 71 BVP + 19 extra BVP**

Original price \$1499.00 / 90 BVP -- Valued Savings: **\$320**

 > **Advanced ERE: \$550.00 / 30 BVP + 15 extra BVP**

Original price \$675.00 / 40 BVP -- Valued Savings: **\$125**

 > **E-power: \$649.00 / 35 BVP + 10 extra BVP**

Original price \$975 / 56 BVP -- Valued Savings: **\$326**

Machines	S/H Costs
HotHouse	\$30.00
Grande HH	\$35.00
Chi Machine	\$20.00
Advanced ERE	\$20.00
E-power	\$20.00

**\*FREE S/H ON ORDERS WITH MORE THAN 1 MACHINE**

## Offer #3: Triple E Combo Special

Purchase 1 E-Power + 1 Advanced ERE + 1 Power Eyes + Carrying cases for E-power & Adv. ERE + an Extra E-power Belt + 4 Facial Mask boxes (24 pcs) FOR:

**\$1600.00 / 77 BVP + 37 Extra BVP** (Valued Savings: \$728.50)



## Offer #4: Super Combo Special

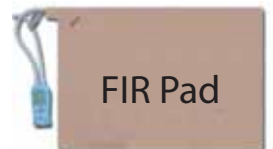
Purchase 1 Chi + 1 Advanced ERE + 1 Regular HH and get 1 FREE FIR Pad sample (\$299 value)

**\$1,960.00 / 90 BVP + 30 extra BVP** (Valued Savings: \$1,153)

OR

1 Chi + 1 Advanced ERE + 1 Grande HH and get 1 FREE FIR Pad sample (\$299 value)

**\$2,060.00 / 93 BVP + 32 extra BVP** (Valued Savings: \$1,208)



## Offer #5: Deluxe Combo Special

Purchase a Super Combo (1 Chi + 1 Regular HH + 1 Advanced ERE) + E-power and get 1 FREE FIR Pad sample (\$299 value)  
**OR \$2,539.00 / 120 BVP + 53 extra BVP** (Valued Savings: \$1,569)

Super Grande Combo (1 Chi + 1 Grande HH + 1 Advanced ERE) + E-power and get 1 FREE FIR Pad sample (\$299 value)  
**\$2,639.00 / 123 BVP + 52 extra BVP** (Valued Savings: \$1,624)

## Offer #6: SUC Fast Track Program

**i) For New Sign up ONLY:**

**Buy 1 set of a Triple E Combo or any Super/Deluxe Combo**



**Sign up a new DIC with 1 set of a Triple E Combo or any Super/Deluxe Combo\***

**OR**

**Buy 2 sets of any Triple E Combo or Super/Deluxe Combos**



**Promote  
to  
SUC**

**ii) For Current Distributor (DIC) level ONLY:**

**Sign up 2 new DIC with a set of any Triple E, Super or Deluxe Combo OR Buy 2 sets of any Triple E, Super or Deluxe Combos**

\* Must be 1<sup>st</sup> Generation downline and purchased within 30 days of 1<sup>st</sup> Combo order. Must be purchased from HTE directly

## Offer #7: SUC Express Packages - NEW PACKAGE E!!

Package A		Package D	
Regular SOQI Bed	Grande SOQI Bed	Single HH SOQI Bed with Advanced ERE	Single Grande HH SOQI Bed with Advanced ERE
<b>\$4,500.00</b> 192 BVP + 48 extra BVP	<b>\$5,599.00</b> 225 BVP + 47 extra BVP	<b>\$3,000.00</b> 130 BVP + 70 extra BVP	<b>\$3,850.00</b> 170 BVP + 40 extra BVP
<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi Machine &amp; FIR Pad next month</b> 3. Free SOQI Bed Skirt 4. Free S/H  5. Eligible to purchase in same order: *Limit of 1 each * Advanced ERE: <b>\$500, 26BVP + 19 extra BVP</b> * E-power: <b>\$629, 34 BVP + 11 extra BVP</b>  6. Installment plans available for 6 months 0% interest or 12 months 8.81% interest	<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi Machine &amp; FIR Pad next month</b> 3. Free SOQI Bed Skirt 4. Free S/H  	<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi Machine &amp; FIR Pad next month</b> 3. Free SOQI Bed Skirt 4. Free S/H  5. Eligible to purchase in same order: *Limit of 2 each * Regular HH or SOQI Bed HH: <b>\$979.00, 45BVP + 35 extra BVP</b> * Grande HH or Grande SOQI Bed HH: <b>\$1099.00, 54 BVP + 38 extra BVP</b>  6. 1 E-power at <b>\$629, 34 BVP + 11 extra BVP</b>	<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi Machine &amp; FIR Pad next month</b> 3. Free SOQI Bed Skirt 4. Free S/H  
<b>Dollars saved: \$3,224</b>	<b>Dollars saved: \$2,745</b>	<b>Dollars saved: \$2,645</b>	<b>Dollars saved: \$2,171</b>

Package B – 2 Chi + 2 HH/GHH	Package C – 6 Chi	Package E – 200 BVP Order
<b>\$3,060 / 147 BVP + 103 extra BVP</b> <b>\$3,260 / 157 BVP + 103 extra BVP</b>	<b>\$3,260 / 184 BVP + 86 extra BVP</b>	<b>Purchase an order with at least 200 BVP not including extra BVP</b>
<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi &amp; FIR Pad next month</b> 3. Free s/h  	<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi &amp; FIR Pad next month</b> 3. Free s/h  	<b>Special Offers:</b> 1. Promote to SUC 2. <b>1 Free Chi &amp; FIR Pad next month</b>
<b>Dollars saved: \$2,168 / \$2,298</b>	<b>Dollars saved: \$2,170</b>	<b>NEW SUC Express Package!</b>

## PROMOTIONS continued...

### Offer #8: Bianca Facial Mask Box Specials

The price of the Bianca facial mask is originally \$69.00 per box with 3 BVP + 1 extra BVP; however there is a special promotion price of **\$49.00 with 2 BVP + 1 extra BVP** until September 30, 2009. Here are some Facial Mask Box Specials (each box comes with 6 individual masks):

- **2 Boxes for \$89.00 with 3 BVP + 3 extra BVP** (\$49 savings)
- **3 Boxes for \$124.00 with 4 BVP + 4 extra BVP** (\$83 savings)
- **4 Boxes for \$160.00 with 5 BVP + 4 extra BVP** (\$116 savings)



### Offer #9: FREE Sales Kit Briefcase for all NEW SIGN-UPS

All new sign-ups will receive a FREE Sales Kit Briefcase. This is a professional way to carry around your sales manual. The regular price for the case is \$30.00.



### Guidelines For the 2010 HTE Salt Lake City Convention Contest:

1. This contest is available for US & Canada distributors only.
2. The trip points are assigned to those who:
  - a. Promote to MAC or PRC between August 1, 2009 and January 1, 2010
  - b. Promote to SUC between July 1, 2009 and December 31, 2010
3. Extra Trip points assigned from the HTE Canada extra incentive programs are only valid to Canadian residents and trip points will be added at the end of the Salt Lake City contest. These extra trip points will not count towards the Top 10 trip contest winners with HTE USA.
4. For all extra incentive programs, if people have the same number of HP, DSM, Recruits, & SOQI Beds, the winner will be ranked by their PGBVP for the month.
5. If you and your downlines are promoted in the same month, you will receive the trip points for both promotions.
6. Neither distributor nor upline will receive trip points by a distributor being promoted to Manager Level by the MAC Express Promotion Contest.
7. All prizes are non-refundable, non-redeemable, and non-transferable. No cash or product substitution will be available.
8. Product vouchers, cash prizes and flight reimbursement will ONLY be awarded to winners in Salt Lake City when they attend the convention.
9. The product vouchers issued to winners can be used on the purchase of machines.
10. On a new distributor sign-up, the trip points are only assigned to the Original Sponsor, the Placement Sponsor will only receive BVPs for the first order.
11. There is no 10 trip points awarded to the Original Sponsor with the purchase of a SUC Express Package for a new Distributor sign-up.
12. Business funds can be used by non-winners to pay for their and their spouse's trip. However, the business fund may not be applied to a distributor's downline.
13. HTE is not responsible for any "out-of-pocket" expenses occurred by the winners if a change is made to the schedule or itinerary (such as airfare and accommodations).
14. HTE mainly accommodates guests with double rooms. Each guest will be rooming with 1 roommate.

# CONGRATULATIONS

to all the winners of the Las Vegas/Taiwan Contest

## Here is the list of trip point winners:

- |    |                            |    |                           |
|----|----------------------------|----|---------------------------|
| 1  | COLETTE GUENETTE           | 32 | BRENDA MCKAY              |
| 2  | LOUISE LB BEAUDOIN         | 33 | HARVEST HAVEN MARKET FARM |
| 3  | BERNARD ROYER              | 34 | VAL A DERENOSKI           |
| 4  | PATRICIA DANCHAK           | 35 | GWENDOLYN E TROOP         |
| 5  | JEN-AL MARKETING           | 36 | NICOLE RICHARD DESORMEAUX |
| 6  | HARRY BUSHENLONGA          | 37 | JEAN M BARTESKI           |
| 7  | JOHANNE O BRIEN            | 38 | PAULINE PL LAPOINTE       |
| 8  | COLETTE DEMERS             | 39 | BARRY HAYNES              |
| 9  | HUU DANH NGUYEN            | 40 | JOAN LEFAIVRE             |
| 10 | DENISE DUPRE               | 41 | THY THI-VAN NGUYEN        |
| 11 | DEM P MAGMANLAC            | 42 | ROLLAND DESORMEAUX        |
| 12 | LOIS D BENSON              | 43 | RODNEY TIZZARD            |
| 13 | KAREN CRONK                | 44 | KIMBERLY STRIEMER         |
| 14 | MARIE-ANNE GOSSELIN        | 45 | ARNOLD HALL               |
| 15 | RAYMOND HALL               | 46 | JOAN ROBERTS              |
| 16 | DAVID FAFARD               | 47 | PAMELLA PADDOCK           |
| 17 | LLOYD HINKS                | 48 | ROSE HELENE MORIN         |
| 18 | ROSETTA MATTHEWS           | 49 | LORRETTA HIATT            |
| 19 | RELAXATION SANTE           | 50 | DENISE THIFFAULT          |
| 20 | CROSSCO FINANCIAL INC      | 51 | GLORIA VINCK              |
| 21 | JUSTYN ZANE SNYDER         | 52 | CORINNA S SMITH           |
| 22 | GILBERTE BOISVERT          | 53 | RUTH L LINK               |
| 23 | DENIS MCINTYRE             | 54 | PATRICIA C JANISSE        |
| 24 | 9206-4989 QUEBEC INC       | 55 | DIANE MESSIER             |
| 25 | DWAIN TIZZARD              | 56 | LINDA LEGARE              |
| 26 | MARGS COLON THERAPY CLINIC | 57 | EDNA E ROGERS             |
| 27 | OLIVIER COLLARD            | 58 | DARLINE MARSHALL          |
| 28 | AQUA DRAGON INC            | 59 | YOLANDE COTE              |
| 29 | TERESA TUCK                | 60 | HAZEL MAJOR               |
| 30 | DEBRA PHINNEY-ARMSTRONG    | 61 | MARGARET SKRUPSKI         |
| 31 | JOYCE SNYDER               | 62 | AUDREY L. STRAUCH         |

## Here is the list of PRC winners (based on their PGBVP):

- |   |                                       |    |                         |
|---|---------------------------------------|----|-------------------------|
| 1 | GILBERTE BOISVERT                     | 8  | BERNARD ROYER           |
| 2 | UNIFIED CHOICES FOR HEALTH & VITALITY | 9  | LINDA LEGARE            |
| 3 | LOUISE GERVAIS                        | 10 | HARRY BUSHENLONGA       |
| 4 | CYNTHIA THOMPSON                      | 11 | DENIS MCINTYRE          |
| 5 | DIANE MESSIER                         | 12 | M. D. G. B. INC         |
| 6 | STEVE DAOUST                          | 13 | EDNA E ROGERS           |
| 7 | DAVID FAFARD                          | 14 | DEBRA PHINNEY-ARMSTRONG |

### Top 2 DSM Winners:

- 1 EDNA E ROGERS
- 2 KAREN CRONK

### Top Home Party Winner:

- 1 JOHANNE O'BRIEN

# 2010 HTE Salt Lake City Convention

*It's a race to the finish line and here's your chance to win a 5-day, 4 night at trip to*

## Salt Lake City, Utah

### CONTEST DETAILS:

**Destination:** Salt Lake City, Utah

**Date:** March 2010, 5-Day 4-Night

**Contest Period:** July 1, 2009 – December 31, 2009

**Targets:** HTE USA and Canada Distributors

#### Qualifications:

Accumulate **100 Trip Points** to qualify for the trip.

*The higher you place, the better the prize.*

- Those who accumulate **350** Trip Points will earn a trip for **TWO** including accommodations & airfare.
- Those who accumulate **300** Trip Points will earn a trip for **TWO** including accommodations & airfare for **ONE**.
- Those who accumulate **250** Trip Points will earn a trip for one including accommodations & airfare and a \$250.00 product voucher if travelling with a guest.
- Those who accumulate **200** Trip Points will earn a trip for one including accommodations & airfare.
- Those who accumulate **150** Trip Points will earn a trip for one including accommodations & \$350Cdn.
- Those who accumulate **100** Trip Points will earn a trip for one including accommodations & a \$250 product voucher.

\* Rewards include dinner, general admission for all training Seminar etc...



### 3) PRC Level Incentive:

- a. Applies to:** All PRC level distributors
  - b. Period:** July 1, 2009 - December 31, 2009
  - c. Eligibility:** HTE Canada Distributors only
  - d. Incentives:**
    - Every **40 PGBVP** you accumulate is equivalent to **1 trip point** towards the Salt Lake City Travel contest.
    - No limit towards the amount of trip points accumulated.
- Bring your team, associates or family members.
- Qualifications will follow the Salt Lake City Travel contest guidelines.

### 1.5 Trip Points Assign Chart:

FOR AUG & SEPT ONLY!	DIC	SUC	MAC	PRC
<b>Self Promote To</b>		45	60	120
<b>1<sup>st</sup> Generation Downline Promote To</b>	10	30	45	90
<b>2<sup>nd</sup> Generation Downline Promote To</b>		15	22.5	45

\* Total PGBVP includes extra promotion BVP, but excludes Double points.

### 4) Top 5 Home Party Hosts of the Month:

- **Period:** July 1 - December 31, 2009
- **Targets:** All Distributor levels
- **Purpose:** To spread out 3rd and 4th Quarter program
- **Main contents:**
  - A. Theme:**
    - a. Enhance recruitment
    - b. Promote Seminar Events
    - c. Promote SOQL concept
  - B. Qualification:** At least 2 HP per Month
  - b. Top 5 winners (per month):**
    - ~ **1st place** – receive an extra **30 trip points**
    - ~ **2nd place** – receive an extra **20 trip points**
    - ~ **3rd to 5th place** – receive an extra **10 trip points**

### Home Party Program

Host a Party TWICE a month with a minimum of 5 new guests per party

- **Support:**
  - Right Place Right time & All Product DVD
  - 2 Facial masks per HP with a max of 6 masks per month

- \* HP hosts need to achieve at least 100 PGBVP in current month in order to apply for a next Home Party supply.
- \* Home parties requiring Product support must register their HP 2 weeks in advance; otherwise 3 days advanced notice
- \* Photos and guest lists are required for contest qualification
- \* \$5.00 shipping/handling + taxes will apply

### EXTRA INCENTIVE PROGRAMS (8 NEW):

#### 1) Recruiting New DIC Incentive:

Anyone who recruits a new DIC will get **10** trip points.

- However, any General Member (GMB) qualified through the upline inventory transfer will not qualify for this incentive. For example, if upline purchases a SUC Express and transfers one machine to their new sign-up, they will NOT qualify for the 10 trip points. Also, new Distributors will not get **10** trip points from purchasing a SUC Express package.

#### 2) MAC Express Promotion Contest:

If your level is below MAC and you accumulate **150** Trip Points, you will be automatically promoted to MAC level with the leg requirements of TWO 1st Level SUC on the 1st of the following month.\*

\* MAC Express Promotion includes all trip points from **DIC, SUC, MAC & PRC**.

\* MAC promote to PRC with MAC Express Incentive **will receive 80 trip points**.

## 12 Incentive Contest

### 5) Top 3 DSM Host of the Month:



- **Period:** Months of July & August 2009
- **Targets:** All MAC & PRC level Distributors
- **Purpose:** To spread out 3rd and 4th Quarter program
- **Main contents: A. Theme:**
  - a. Promote Seminar Events
  - b. Motivation program for HP
  - c. Promote SOQI concept & recruitment

**B. Qualification:** At least 2 DSM per Month

**b. Top 3 winners (per month):**

- ~ 1st place – receive an extra 50 trip points
- ~ 2nd place – receive an extra 30 trip points
- ~ 3rd place – receive an extra 20 trip points

**A free one-day tour!**  
Winners with at least 100 trip points will receive a complimentary one-day tour!

**PLEASE SEE GUIDELINES  
ON PAGE 10**

### DSM Program:

#### 1. MAC must accumulate the following points during the contest period:

- 250 PGBVP per month and will be rewarded with a Palm Massager to use for a lucky draw given 15 people are present
- 500 PGBVP per month and will be rewarded with a FIR Pad to use for a lucky draw given 15 people are present
- 750 PGBVP per month and will be rewarded with ONE Original ERE to use for a lucky draw given 25 people are present

#### 2. PRC must accumulate the following points during the contest period:

- 250 PGBVP per month and will be rewarded with a Palm Massager to use for a lucky draw given 15 people are present
- 500 PGBVP per month and will be rewarded with a FIR Pad to use for a lucky draw given 15 people are present
- 750 PGBVP per month and will be rewarded with ONE Original ERE to use for a lucky draw given 25 people are present.
- 1000 PGBVP per month and will be rewarded with ONE Chi Machine to use for a lucky draw given 25 people are present.

Lucky draw items will be released by the company after the attendance sheet and photos are submitted. The lucky draw items will be shipped to the winner directly or as advised by the DSM host. Please note only S/H will be charged for each machine at 7% of regular price.

### 6) Re-activate overdue distributors Program:



- **Period:** July 1, 2009 – December 31, 2009
- **Targets:** Overdue Distributors for at least 6 months
- **Purpose:** Re-activate expired distributors
- **Qualification:**  
If you renew your overdue downlines (at least 6 months) before December 31th, 2009 with a purchase of at least a 45 BVP, then the **current sponsor will get 10 trip points!**

### 7) New Distributor Sign-Up Incentive Program



- **Period:** July 1, 2009 – December 31, 2009
- **Purpose:** To develop the Ontario market which has lots of market potential.
- **Research:** According to StatsCan, **Ontario** has the largest number of private households in Canada with 4.5 million in 2006.
- **Qualification:**  
Any Canadian Distributor who recruits **1 new member in Ontario** and has them promote to **SUC level or higher level** during the incentive period will be rewarded with an **extra 20 Trip points**. The Current sponsor will receive the points only.

### 8) New Distributor sign-up with Personal Website:



- **Period:** July 1, 2009 – December 31, 2009
- **Qualification:**  
Recruit a new member with 45 BVP and a Personal Website
- **Incentives:**
  - Receive an extra 5 Trip points to Salt Lake City
  - Website registration is \$149.00 with 2 BVP (one time only)
  - Annual Fee is \$149.00 with 2 BVP
  - Trip points rewarded to Original Sponsor only

### 9) Top 5 New Recruiters of the Month:



- **Period:** Months of August, September & December 2009
- **Targets:** All Distributor levels
- **Purpose:** Promote recruitment
- **Qualification:**  
Recruit at least 3 new Distributors per Month
- **Top 5 winners (per month):**
  - ~ 1st place – receive an extra 50 trip points
  - ~ 2nd place – receive an extra 30 trip points
  - ~ 3rd to 5th place – receive an extra 20 trip points



**Good luck  
to all!**

# DSM Winner Testimonials

The top 2 DSM Winners to win a free trip to Las Vegas are: Edna Rogers, Pearl President from Mayfair, SK and Karen Cronk, Manager Level from Prince Albert, SK

## ***Here is what they had to say about hosting DSMs:***

“I believe that DSM meetings are very important. These meetings bring the group of distributors together and encourages them to actively invite guests. This gives the guests an opportunity to see for themselves that we as a group are committed to our products, our company, HTE, and to their service. DSM meetings make a statement that we are a team, a family that is committed to help each other. The testimonies that are shared are an encouragement for guests to try the HTE medical equipment for themselves. The free door prizes are a motivating incentive for guests to attend. The guests can see that HTE is a real company that stands behind every distributor.

Another reason to have DSM meetings is to educate all the distributors about current events- specials and trip incentives. I believe that our distributors need to stay up to date with current events. The distributors also find this an excellent opportunity to share ideas, stories, and encouragement with other distributors that they may not regularly see except for at the meetings. The testimonies that are shared build belief and confidence in our products and company. “

## ***Edna Rogers***

“The DSM Program HTE has implemented has certainly motivated me to hold DSMs. I can't bare the thought of having a gift worth anywhere from \$44.99 (Palm Massager) to \$599.00 (ERE) go unused. What AWESOME door prizes these wonderful health-giving devices prove to be.

***'Helping One Another Help Others'*** - has become my motto. Anyone in my HTE Family that wants to help people be more healthy, be more beautiful and/or enlarge their business I offer to do a DSM. They are mainly responsible to contact their distributors about the meeting and we all endeavour to bring prospects that we might reach or succeed the goal of required people to be able to give the door prize away. The door prize is a great incentive for them as well. If prospects don't have wellness issues they may be interested in a facial. The facials attract younger folks that may not yet be facing wellness issues. Naturally this results in sales and new distributors. Distributors partake in the meetings by: helping set up, giving testimonies, taking registration, giving demos, taking pictures and cleaning up. This becomes training ground – we learn by doing – experience. Most times the distributor who requests or consents to a meeting, picks the place, whether it's in their own home or they rent a room or building. After introductions, we give a little Co. background, mention the Health Canada Certificates, money back guarantee, warranty, repair policy, current promotions, no negative side effects and the meaning of the word SOQI and CHI. Also the warnings are very important to state and those doing the demos are cautious as well. We make it clear that 'these devices cure no disease or condition but will enhance circulation, help detoxify the body and may eradicate pain'. In so doing raise the level of wellness thus depleting the unwellness the body has been experiencing or of course providing the upmost in maintaining a healthy body. We run the Co. DVD of the 4 devices and sometimes the Blood Analysis or The Right Place At The Right Time. We find folks want to know what these devices do and the testimony stories are one of the most powerful segments of the meeting. Before the meeting begins we pick 2 people for facials and get them set up on the E-power. Sometimes we have a Q&A time or questions are asked of the ones who are looking after the demos. Before hand we arrange a demo person to each device and have them set up ready to go. Promotions are promoted! The draw is made! The winner announced! Pictures taken! Guests experience these wonderful modalities! Orders are taken! Distributors are born!

Distributors should be ready with further info, promotion lists, answers, order and distributor forms for their guests. In March I had the pleasure of overseeing my first Manager, Carole Davidson, successfully conduct her first DSM. July 27th will mark our attempt to begin regular DSMs for Prince Albert every second month, the next being in September.

If you have attended a number of meetings and helped with them – you can begin to conduct your own. Have a CHECK LIST of all the items you must take (don't forget the camera) and have an AGENDA. These will keep you organized and confident. Give plenty of time for setting up. You can do it!

It was in complete surprise to learn I had been a winner of this contest. I thank my husband Alvin, daughter Corinna and each and everyone who has supported me in these meetings whether you're a distributor, customer or a guest. Edna Rogers has been a great mentor to me. Also in this time frame Jan. to June I assisted in nine Facial Home Parties. I want to remain focused, teachable and sensitive to suggestions and encouragements from the HTE Co. - Richard, Peter and office staff, other HTE friends and most importantly my HTE family. Let's continue to grow together!! Thank you HTE for offering this incentive – a free trip to Las Vegas!!”

## ***Karen Cronk***

# Home Party Winner Testimonial

The top Home Party Winner to win a free trip to Las Vegas is: Johanne O'Brien, Manager level from Quebec, QC

Here is what she had to say about her success:

It's hard to believe that between March 4th and June 25th we were able to hold 22 Home Parties, but the joy and positive results we have experienced from these are for real! It all started when my dear friend, Audrey, turned to me and said: "When do we start?" after attending a Montreal training event in February 2008. The spark of: "We can do this!" was ignited and it paved our way to success. We formed a team with Lisette Mercier, Jacqueline Bouffard, Normand Leblond, and Lucie Provencher. With the generous help of Claude Provost, who shared with us his way of holding "Home Parties" and the PowerPoint he was using, we were able to get started. As Les Brown suggests in his motivational speeches, we "jumped and grew our wings along the way."

Our intention was to help 5 people or more experience the joy and well-being of our devices in a relaxed and fun atmosphere. We wanted them to feel taken care of in an efficient way. After giving a minimum of one Chi party per week for four months we concluded that to get the best results we have to be on time, organized, and work as a team. It is best to have 4 assistants and have 5 stations or rooms set up in such a way that guests can rotate after using the various devices for 15 to 20 minutes each.

Here is how we proceeded. We asked the guests to arrive at 6:45PM, made them fill out the health questionnaire, gave them a sequence card, and started at 7:00PM sharp. After a 25-minute presentation with some PowerPoint explanation slides, we invited guests to go downstairs to my guest room for an explanation on how to use the E-power and a demonstration of the facial mask. We made sure to take pictures before and after the mask to show the difference and people were always fascinated with the facial's radiant effects on the complexion. When the person receiving the mask was comfortably set up to relax for 30 minutes with the E-power on, the other guests followed their sequence cards and went to the stations according to their card. We had two E-power stations, one station with two EREs, one SOQI bed station and one Chi with HotHouse on-the-floor station. There was an assistant responsible for each station, giving instructions and checking the time. After everyone had experienced each device we gathered to answer questions and hear their comments. It was such a joy to see some sceptical people who had their arms crossed and frowns on their faces leave relaxed, happy, and smiling.

Thanks to these Home Parties I became a Manager in May 2009, Audrey became a Supervisor in June 2009, and many more distributors became Supervisors in May and June. Every one of us learned how to use and explain the HTE devices more efficiently. They helped us become more confident and create a great team spirit. Most of all, they permitted more than a hundred persons to experiment and reap the benefits of our HTE devices. We recommend these Chi parties to everyone who wants to learn and grow, and we look forward to our future Chi parties. We are thankful to have won the Chi Party Contest. Thank you Mr. Richard Chuang, Peter Poon, Lilybeth Solis and the HTE staff!

## SOQI CLUB WINNERS CONGRATULATIONS!!



**Lloyd Hinks**  
- Manager Level



**Colette Guenette**  
- President Level



**Dem Magmanlac**  
- Manager Level



**Louise Beaudoin**  
- Manager Level



**Colette Demers**  
- Manager Level

Countless marvelous inventions have been introduced during this great century. Such as the technological finds of the HTE Company. Their products are considered to be amongst those great inventions which enable me to work with those with health problems. These devices which have been introduced in Quebec during these last years help to resolve issues that cannot be resolved using any other method. The incredible certified Health Canada devices need to conserve their reputable status which is why training is an important aspect of this business. Nothing can be left without explanation. In order to respect a person's overall health one must follow the guidelines given by HTE for each device. Also, people who have experienced the results of the machines first hand have their own approach of how the machine can benefit potential users. In addition, we are in the process of ensuring that all customers have all the support they need for their questions. Personally, it is not recommended to promote a Chi Machine to friends and family without proper training on the important factors and benefits of the machine. We do not want to have bad press surrounding these very credible devices. Thanks to all who are apart of the HTE company! And thanks to Bernard Royer and Linda Légaré who have been great supporters to us. Congratulations, we've made it!

# Ontario Training Now Available

On Tuesday, August 4th and Wednesday, August 19, Renee Dadswell will host two business seminars at the SOQI Centre located at the HTE Canada office in Richmond Hill, ON.



Here is a little biography on Renee Dadswell from Barrie, Ontario:

With constant determination to ensure her daughter lives a healthy and normal life from severe allergies, Renee took courses in the Health & Wellness field while maintaining in full-time position in the financial industry. She earned her professional certificate as an Instructor for Ontario Fitness Council including training on nutrition and supplementation. In 2003, Renee was honoured as one of the North American Top Mentors with Curves International. Her learning journey starting from Health & Wellness has expanded into a career. Presently, Renee has an Independent Consulting company in Barrie, ON. She is a Certified Trainer in Sales and Marketing, and a Certified Consultant specializing in Professional Image Development. Renee dedicates her work to make a positive difference in someone's life everyday.

## Training information:

**Tuesday, August 4th, 2009**

**Time: 7:00pm to approx 9:30 / 10:00pm.**

**Location: SOQI Centre at the HTE Canada Office – 30 West Beaver Creek Rd. Unit 9, Richmond Hill, ON**  
**Open to all Distributors & their Guests**

This will be an opportunity for existing distributors to bring their new prospects to get an overview of what the machines will do, to try the machines and then after a short break, we will be reviewing the business model for those who want to build it as a business.

The cost for this event is **\$10.00 (cash at the door)** per existing distributor with all guests coming at no charge! Please call 1-866-483-8888 to reserve your spot.

**Wednesday, August 19, 2009**

**Time: 7:00pm to approx 9:30 / 10:00pm.**

**Location: SOQI Centre at the HTE Canada Office – 30 West Beaver Creek Rd. Unit 9, Richmond Hill, ON**  
**Open to Distributors only!**

This is a business seminar for distributors only! This will be an ongoing series of training that will help all the participants build their HTE business and help them in their everyday careers as well. There will be a new topic each month! This first seminar will focus on the following topics:

- How to set realistic goals
- Developing a business plan and budget
- Creating activities to support the business plan

Each participant will leave with a CD that they can work with in their home offices to continue to stick to the plan!

In this seminar, we will also be covering the promotion to "Win a trip to Salt Lake City" with clear activities to get the entire group going to this conference for free!

**Cost of each session is \$47.50 + GST = \$49.88.**

Please register and pay in advance (either VISA or MC) by **Friday, August 14, 2009** with HTE at 1-866-483-8888 as there are a maximum number of **15 people**.

## Upcoming Meetings

#	Date / Time	Location	Type of Meeting	Hosted By:	Contact Info.:
1	Thursday, August 6, 2009 7:00pm	Sandman Hotel 310 Circle Dr W Saskatoon, SK	DSM – lucky Draw	Edna Rogers	Edna: 306-246-4252
2	Wednesday, August 19, 2009 10:00am	SOQI Centre-HTE Canada 30 West Beaver Creek Rd. Unit 9 Richmond Hill, ON	OPEN HOUSE	HTE Canada	HTE office 1-866-483-8888
3	Monday, August 24, 2009 7:00pm	Vitality Wellness Centre 3380 Portage Ave. Unit 8 Winnipeg, MB	DSM		Katharine Caines: 204-831-8842
4	Thursday, September 3, 2009 7:00pm	Sandman Hotel 310 Circle Dr W Saskatoon, SK	DSM – lucky Draw	Edna Rogers	Edna: 306-246-4252