

## COMPENSATION PLAN AND BENEFITS

**Sales Commission** =  $X\% \times 10 \times \text{BVP}$

**Override Bonus** = Your commission % minus that of your downline who made the sale/purchase.

Example = If you are at the Manager level, and your Downline at the Distributor level makes a sale/purchase, you will receive  $32\% - 15\% = 17\%$  Override Bonus

					3 Presidents with 500 PGBVP
					<b>STAR PRESIDENT</b> <b>Infinity Bonus</b>
				7560 BVP + 4 Managers <b>or</b> 2 Vice Presidents <b>or</b> 1 Vice President & 2 Managers	
				<b>PRESIDENT</b> <b>40% Sales Commission</b>	<b>40% Sales Commission</b>
			7200 BVP + 2 Manager	<b>VICE PRESIDENT</b> <b>33% Sales Commission</b>	<b>7% Override Bonus</b>  (40% - 33% = 7%)
		2475 BVP + 2 Supervisors	<b>MANAGER</b> <b>32% Sales Commission</b>	<b>1% Override Bonus</b>  (33% - 32% = 9%)	<b>8% Override Bonus</b>  (40% - 32% = 8%)
	360 BVP + Initial 45 BVP	<b>SUPERVISOR</b> <b>24% Sales Commission</b>	<b>8% Override Bonus</b>  (32% - 24% = 8%)	<b>9% Override Bonus</b>  (33% - 24% = 9%)	<b>16% Override Bonus</b>  (40% - 24% = 16%)
Qualifications = Registration + 45 BVP	<b>DISTRIBUTOR</b> <b>15% Sales Commission</b>	<b>9% Override Bonus</b>  (24% - 15% = 9%)	<b>17% Override Bonus</b>  (32% - 15% = 17%)	<b>18% Override Bonus</b>  (33% - 15% = 9%)	<b>25% Override Bonus</b>  (40% - 15% = 25%)

## QUICK SALES COMMISSION REFERENCE

	Distributor	Supervisor	Manager	Vice President	President/Star President
<b>Commission % =</b>	15%	24%	32%	33%	40%
<hr/>					
<b>Description:</b>	<b>Commission:</b>				
<hr/>					
The Total Health Spa™	\$427.50	\$684.00	\$912.00	\$940.50	\$1,140.00
The Combo	\$187.50	\$300.00	\$400.00	\$412.50	\$500.00
The Chi Machine®	\$67.50	\$108.00	\$144.00	\$148.50	\$180.00
HotHouse®	\$120.00	\$192.00	\$256.00	\$264.00	\$320.00
FIR-TO-GO®	\$52.50	\$84.00	\$112.00	\$115.50	\$140.00
Electro Reflex Energizer™	\$42.00	\$67.20	\$89.60	\$92.40	\$112.00
Chi Formula	\$3.00	\$4.80	\$6.40	\$6.60	\$8.00
Total Enzyme™ Granule	\$4.50	\$7.20	\$9.60	\$9.90	\$12.00
Total Enzyme Drink	\$6.00	\$9.60	\$12.80	\$13.20	\$16.00
BetaLoe®	\$3.00	\$4.80	\$6.40	\$6.60	\$8.00

### Quick Product Guide

Old Item #	New Item #	Description	Price	BVP
6183	SX002	Total Health Spa	\$3177.00	285
6181	SX001	The Combo	\$1379.00	125
6018	SS001C2	The Chi Machine	\$480.00	45
6021	SY010A2	HotHouse	\$899.00	80
6023	SY020A2	FIR-TO-GO	\$399.00	35
6031	SR001A2	Electro Reflex Energizer	\$349.00	28
6141	NS002	Chi Formula 2g. 30/pack	\$30.00	2
6151	NS003	Total Enzyme Granule 3g. 63/pack	\$39.00	3
6152	NS004	Total Enzyme Drink 720ml.	\$49.00	4
6201	NB001	BetaLoe	\$29.99	2